



## Authorized FSS Price List

### Power Distribution Equipment

Schedule 056 – Buildings and Building Materials/Industrial Services and Supplies

FSC Classes: 6115, 6350, 6125, 6120, 6145, R412, Y237, R414, W061, 4130

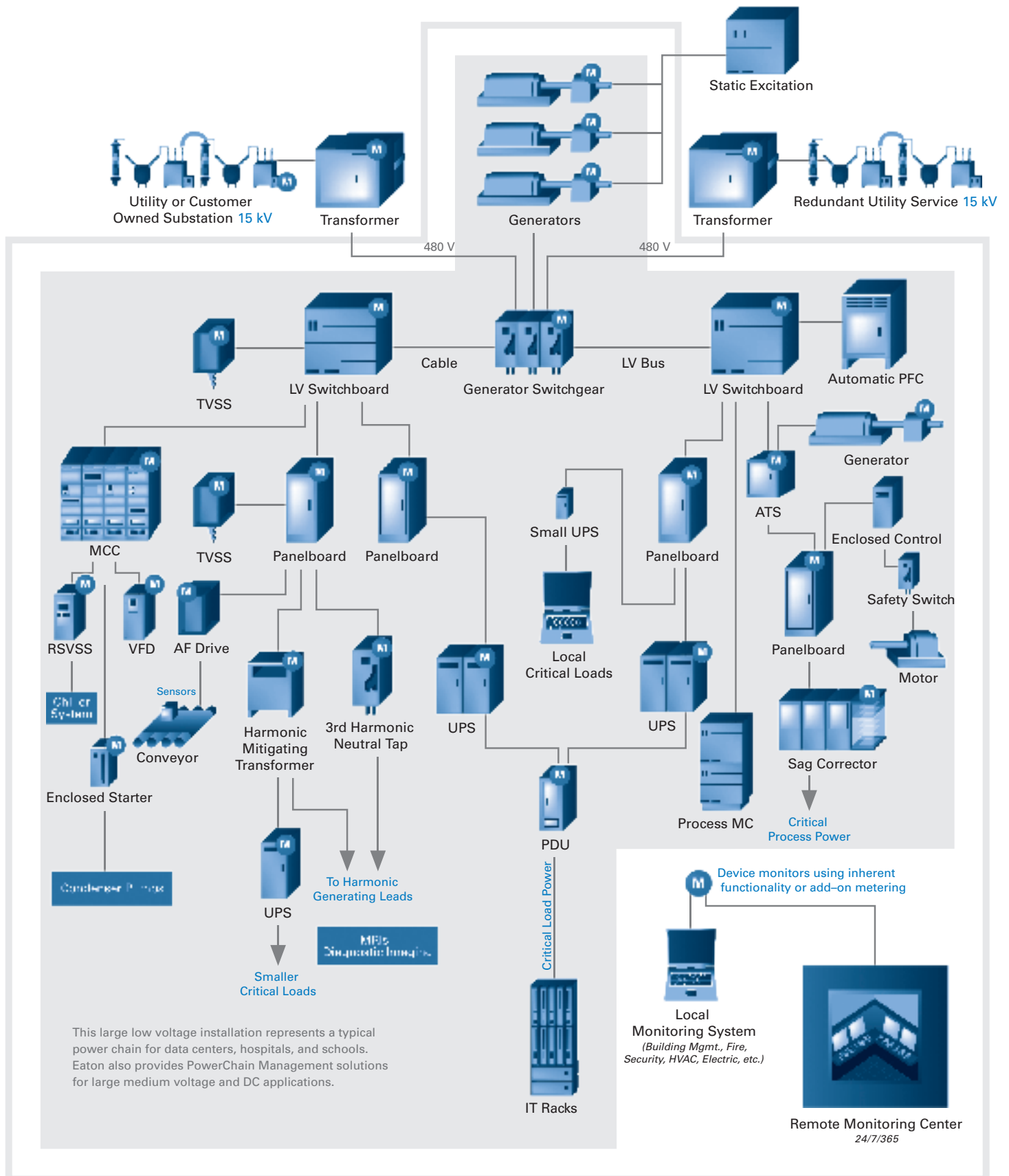
#### Special Item Numbers:

- 383-2 Portable, Standby, Backup, or Prime Generators
- 383-5 Batteries and Battery Chargers
- 412-14 Uninterruptible Power Supplies
- 412-15 Power Distribution Units
- 412-17 Switchgear Including Electrical Lockout Devices, Panelboards, Switchboards, Load Centers, Metering
- 412-19 Transformers
- 412-21 Electrical, Voltage, and Generator Controls, including, but not limited to, Miscellaneous Wiring, Parts and Accessories related to Power Distribution Equipment, Motor Controllers, Motor Control Centers
- 412-50 Ancillary Services
- 412-51 Installation Requiring Construction
- 412-52 Power Systems Engineering Support
- 412-99 Introduction of New Services or Products
- 563-27 Industrial and Commercial Heating/Air Conditioning Units

Eaton Corporation  
8609 Six Forks Road  
Raleigh, NC 27615  
(800) 472-8041

Contract Number: GS-07F-9460G  
Contract Expires: February 28, 2012  
Business Size: Large  
General Services Administration  
Federal Supply Service  
<http://www.eaton.com/gsa>  
1-800-472-8041

Revised 12-07-2010  
Through Modification No. PS-0046  
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**Products included under Contract No. GS-07F-9460G are as follows:**

**SIN 383-2 – Portable, Standby, Backup, or Prime**

**SIN 383-5** Batteries and Battery Chargers: Including, but not limited to, rechargeable batteries, non-rechargeable batteries, dry cell batteries, stationary battery, storage batteries, motive batteries, vehicle batteries; automotive and industrial truck battery chargers, stationary battery chargers; parts and accessories. Products are suitable for support of emergency and disaster recovery efforts.

**SIN 412-14 – UNINTERRUPTIBLE POWER SUPPLIES**  
SINGLE PHASE 5115, 5130, 9155 9170, Ferrups  
Three Phase UPS (9315, 9355, 9390 and FP2) 9395, Bladeups

**SIN 412-15 – POWER DISTRIBUTION UNITS**

Datacenter Products  
Power Distribution Units (PDU)  
Remote Power Panels (RPP)

**SIN 412-17 – SWITCHGEAR INCLUDING ELECTRICAL LOCKOUT DEVICES**

Busway, LV (Including Devices and Parts)  
Busway, MV, Non-Segregated Contactor and Circuit Breaker  
Reconditioning and Preventive Maintenance  
Digitrip Retrofit Kits  
Motor Control Assemblies, MV Starters (Amgard)  
Power Factor Correction and Harmonic Filters  
Predictive Diagnostics

Switchgear, LV (DSII and Magnum DS)  
Switchgear, LV Power Circuit Breakers  
Switchgear, MV (Metal Clad, VarClad-W)  
Switchgear, MV (Metal Enclosed, Load Interrupter)  
Switchgear, MV Power Fuses (Current Limiting and Expulsion Types) Transfer Switches (Automatic and Manual) Vacuum Replacement Circuit Breakers  
PANELBOARDS, SWITCHBOARDS, LOAD CENTERS, METERING Circuit Breakers – Molded Case Loadcenters (Type CH and BR) Panelboards (Pow-R-Line (PRL) and Pow-R-Command)  
Power Management (IQ Metering, Protective Relays, PowerNet Systems)  
Power Outlet Panels (Temporary Power, RV/Campgrounds, Marinas) Surge Products (Clipper Power Systems)  
-Visor Series, Home Surge Protection, PowerWatch, DATACOM, DC, Industrial and Marine TVSS, TBBP RF Coax Protectors, Power Conditioners, Powerline Filters, Switchboards (Pow-R-Line C)

**SIN 412-19 --Transformers**  
Dry Type (Encapsulated, Ventilated, Energy Efficient, Mini-Power Centers, Industrial Control) Medium Voltage Liquid Type – Pad-Mounted Liquid Type – Substation Dry Type – VPI  
Dry Type – VPE  
Dry Type – Duracast  
Network Protectors

**SIN 412-21 - MOTOR CONTROLLERS, MOTOR CONTROL CENTERS**  
Adjustable Frequency Drives (SVX9000) After Market Control Products (Open NEMA/IEC Rated Contactors and Starters, Definite Purpose Control, Vacuum Contactors and Starters, Lighting Control, Controller Components, A200 Line, Replacement Parts, Standard Renewal Parts)  
Automation Products (PanelMate Products, Programmable Logic Controllers) Contactors and Starters, NEMA / IEC Rated

(Enclosed Control)  
Contactors and Starters, Solid State Reduced Voltage Motor Controllers (Enclosed Control)  
Motor Control Assemblies, MCC, LV (Advantage, Freedom 2100 and After Market Renewal Parts) Switching Devices, Electrical Voltage, and Generator Controls, Including, but not limited to miscellaneous wiring, parts and accessories related to power distribution equipment and Miscellaneous Electrical Products.

**SIN 412-50 – ANCILLARY SERVICES**

**SIN 412-51- INSTALLATION REQUIRING CONSTRUCTION**

**SIN 412-52-POWER SYSTEMS ENGINEERING SUPPORT**

**SIN 412-99 INTRODUCTION OF NEW SERVICES OR PRODUCT**

**SIN 563-27** Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans and Blowers: Energy Efficient products including portable, window, wall or ceiling mounted air conditioners, ceiling fans, commercial air cleaning units/systems, humidifiers, includes options and accessories such as air filters, thermostats, HVAC control panels, and replacements parts.



## Customer Information

1. Awarded Special Items Numbers:
2. Maximum Order: Dollar amounts listed below are per order, per SIN

SIN	DESCRIPTION	MAX ORDER
383-2	Portable, Standby, BackUp, or Prime	\$400,000
383-5	Batteries & Battery Chargers: Including, but not limited to, rechargeable batteries	\$100,000
412-14	Uninterruptable Power Supplies	\$500,000
412-15	Power Distribution Units	\$150,000
412-17	Switchgear Including Electrical Lockout	\$300,000
412-19	Transformers	\$200,000
412-21	Electrical Voltage and Generator controls includes but not limited wiring, parts, and accessory related to power distribution equipment	\$200,000
412-50	Ancillary Services	\$200,000
412-51	Installation Requiring Construction	\$200,000
412-52	Power Systems Engineering Support	\$200,000
412-99	Introduction of New Services or Products	\$500,000
563-27	Industrial & Commercial Heating/Air Conditioning Units	\$200,000

Orders exceeding the above maximum orders levels will be accepted by Eaton Corporation unless that orders (s) is returned to the ordering office within 5 workdays after receipt, with written notice stating Eaton Corporation intent not to ship the item(s) called for and the reasons.

3. **Minimum Order:** \$100.00 per order.
4. **Geographic Coverage (delivery area):** 48 Contiguous States, Alaska, Hawaii, Puerto Rico and Washington, DC
5. **Points of Production:** See **pages 14 to 26.**
6. **Discount from Commercial List Prices:** See **pages 14 to 26.** The contract price **excludes** all Federal, State, and local taxes and duties levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract. The government customer will be charged all applicable taxes unless an exemption certificate is provided.
7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** Net 30 Days
9. **Government Commercial Credit Card:** American Express, MasterCard and VISA accepted.
10. **Foreign Items:**  
Adjustable Frequency Drives - Finland  
After Market Control Products - Dominican Republic, Haiti  
Automatic Transfer Switches – Milton, Canada and Juarez, Mexico  
Dry Type Transformers - Juarez, Mexico  
Power Distribution Units – Milton, Canada  
Remote Power Panels – Milton, Canada  
Uninterruptible Power Supplies (400 Volt) – Espoo, Finland
11. **Delivery:**
  - a. **Time of Delivery:** See **pages 14 to 26** for the expected time of delivery of scheduled products.
  - b. **Expedited Delivery:** Some items may be available for expedited delivery. Contact the supporting Eaton Electrical Authorized Government Distributor or the local Eaton Electrical Sales Office for price and availability. A surcharge may be assessed for expedited delivery.
  - c. **Overnight and 2-Day Delivery:** Some items may be available for overnight and 2-day delivery. Contact the supporting Eaton Electrical Authorized Government Distributor or the local Eaton Electrical Sales Office for price and availability. A surcharge may be assessed for this service.

- d. **Urgent Requirements:** Production and delivery times may be expedited based on plant loading. Contact the supporting Eaton Electrical Authorized Government Distributor or the local Eaton Electrical Sales Office for price and availability. A surcharge may be assessed for expedited production and delivery.
12. **FOB Point:**
  - a. FOB Destination within the 48 contiguous states, Washington, DC, and to a CONUS port or consolidation point for orders received from overseas activities. The exception is for MIMPS for which the FOB Point is FOB Origin.
  - b. FOB Origin for shipments to Alaska, Hawaii and Commonwealth of Puerto Rico.
  - c. Any non-commercial standard shipment methods will be outside the scope of the contract and may be subject to a surcharge. Non-commercial shipments include accelerated delivery, inside deliveries, export packaging, and shipping items ordered on a single purchase order to multiple locations. Direct shipment to overseas locations may be subject to a surcharge.
  - d. Shipments via U.S. Postal Service (USPS) to APO and PO Box addresses involve non-commercial standard shipping methods, are outside the scope of the contract and may be subject to a surcharge.
  - e. Orders placed for the USPS for delivery to a USPS facility will be shipped via the use of the USPS, unless the Contracting Officer grants a waiver of this requirement. The USPS requirement for mail ability is 70 pounds or less, combined length and girth not more than 108 inches, etc. Other commercial services will not be used, but this does not preclude the delivery by Eaton Electrical or distributor vehicles. These shipments via the USPS are outside the scope of the contract and may be subject to a surcharge.
13. **Ordering Addresses:**
  - a. **Sales Through Authorized Government Distributors:** Some

Eaton Electrical Distributors have agreed to participate in this contract as Authorized Government Distributors and they are allowed to bill Government agencies and accept payment. Contact Eaton Electrical at 1-800-472-8041 for the list of local supporting Authorized Government Distributors.

- b. **Direct Sales with Eaton Electrical:** Contact the Eaton Electrical sales representative at the local supporting Eaton Electrical Sales Office or Engineering Services Sales Office. See Sales Office and telephone number listings on **page 6 and 7.**
14. **Payment Addresses:**
  - a. **Sales Through Authorized Government Distributors:** The address as noted on the Authorized Government Distributor's invoice.
  - b. **Direct Sales with Eaton Electrical:** Payment address is based on the billing address of the respective government customer as follows:

Bank / Address	Billing Address Codes	Zip Starting With
Eaton Corporation PO Box 905473 Charlotte, NC 28290-5473		080-084 133-135 168 170-183 189 195-199 201 220-253 258-259 261-266 268-329 334-359 362 370-379 384-385 403-409 411-418 425-426 437-439
Eaton Corporation PO Box 93531 Chicago, IL 60673-3531		004-035 038-049 060-079 085-132 136 140-147 150-167 190-194 200 202-219 254-257 260 267 330-333 360-361 363-368

	380-383 386 400-402 410 419-424 427-436 440-579 589-658 680-704 723 759 773 776-777 800-807 816-864 889-893 945-948 979-985 988-994	b. The warranty for Adjustable Frequency Drives shall be extended to 24 months from the date of shipment to the Buyer when the start-up is accomplished by a Eaton Electrical Product Integrity Center engineer.	facilitate realistic quotations. Contractor quotations shall specifically detail all products with their respective prices and provide a single price for services. Ordering agencies will negotiate for ancillary services on an order by order basis, which shall be priced as separate line items on each order. <u>Only fixed priced orders will be accepted.</u> Customers are responsible for complying with all appropriation laws and ensuring the correct type of funds are obligated for the order.
		16. <b>Export Packing Charges:</b> Any export packing requirements will be outside the scope of the contract and may be subject to a surcharge.	
		17. <b>Terms and Conditions of Government Purchase Card Acceptance:</b> Government Purchase Card is accepted. Purchase level authority will be verified prior to shipment of ordered products.	The prime contractor may subcontract any ancillary services ordered under this SIN, unless specifically prohibited by the ordering contracting officer. The prime contractor shall be responsible, accountable and liable for all work performed by any subcontractor and shall honor all warranties. Compliance with all agency, local, state, and Federal laws, regulations, and ordinances are the responsibility of the prime contractor. All orders and payments must be placed with the prime contractor.
Eaton Corporation PO Box 730455 Dallas, TX 75373-0455	036-037 050-059 137-139 148-149 169 184-188 369 387-397 580-588 660-679 705-722 724-758 760-772 774-775 778-799 865-885	18. <b>Terms and Conditions of Rental, Maintenance, and Repair:</b> See Item 20a below.	
		19. <b>Terms and Conditions of Installation:</b> See Item 20a below.	
		20. <b>Terms and Conditions of Repair Parts:</b> See Item 20a below.	
		20a. <b>Terms and Conditions of Other Services:</b>	The principal purpose of this Schedule is for the purchase of products meeting the general descriptions in the above Special Item Numbers (SIN).
		(1) <b>SIN 412-50 Ancillary Services:</b>	
		Ancillary services related to and ordered in conjunction with products purchased under the federal supply schedule contract, includes but is not limited to: Services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements), or training. Excludes personal and monitoring services and architectural or engineering services as defined by the Brooks Architect-Engineers Act under FAR 36.	
Eaton Corporation PO Box 100193 Pasadena, CA 91189-0193	808-815 894-944 949-978 986 995-999	Ancillary services excludes construction (construction is defined as construction, alteration, or repair of buildings, structures, or other real property).	(2) <b>SIN 412-51 Installation Requiring Construction:</b>
Eaton Corporation PO Box 71353 San Juan, PR 00936-1353	All Puerto Rico Locations	The ordering agency is responsible for defining the scope and issuing the statement of work for any ancillary services to be performed. The ordering contracting officer is responsible for obtaining pricing information to assure fair and reasonable pricing and best value to the Government based on quotations received. Accurate definition of the scope and statement of work is essential to	Installation requiring construction, related to and ordered in conjunction with products purchased under the federal supply schedule contract. Excludes architectural or engineering services as defined by the Brooks Architect-Engineers Act under FAR 36. Note: Ancillary services involving installation which does not meet the definition of construction shall be ordered under SIN 412-50.
Payments sent by <b>overnight express mail</b> (FedEx, UPS, etc.) must be addressed as follows, with <b>Eaton Corp 93531</b> on the OUTSIDE of the package:			
Bank One 525 West Monroe 8 <sup>th</sup> Floor Mailroom Chicago, IL 60661			
15. <b>Warranty and Liability Provision:</b>			It is the responsibility of the ordering agency to define the scope of work required for installation, and to comply with the construction contract clauses and Davis-Bacon regulations. Performance clauses will be modified for each job by the requiring agency. Contractors shall quote prices based on the agency's scope or work. The agency will determine the best value to the Government based on the quotations received. Quotes shall detail separate line items for product, ancillary services and/or installation requiring construction. All payments and orders must be placed with the prime contractor. All construction
a. Standard Commercial. See Selling Policy Distribution and Control Products and Services 25-000, General Terms and Conditions of Sale ( <b>pages 8 to 11</b> ) and Selling Policy PCB Service, General Terms and Conditions of Sales ( <b>pages 12 to 13</b> ).			



work must be guaranteed for any defect in workmanship and materials. Customers are responsible for complying with all appropriation laws and ensuring the correct type of funds are obligated for the order.

Contractors may subcontract installation under this special item number but are responsible for insuring that the scope of work is completed and all warranties are honored. Subcontractors must be licensed and bonded. Compliance with all local laws, regulations and ordinances is the responsibility of the prime contractor. The prime contractor shall accept full responsibility and liability for all work performed by subcontractors under a resultant contract. The Government reserves the right to apply liquidated damages whenever the required delivery is not met. All construction contract clauses and Davis-Bacon regulations as shown in listing of applicable construction contract clauses apply to agency orders placed against SIN 412 51 of the schedule contract.

When construction, alteration or repair of public buildings or public works is involved under this SIN, all relevant construction contract clauses and Davis-Bacon Act provisions will apply. Agency orders will contain specific clauses pertinent to this special item number based on the scope of work.

The principal purpose of this Schedule is for the purchase of products meeting the general descriptions in the Special Item Numbers (SIN) described in this document.

(3) **SIN 412-52 Power Systems Engineering Support:**

Power systems engineering support includes: Program management, engineering, technical, data management and administration support. Excludes personal services and architectural or engineering services as defined by the Brooks Architect-Engineers Act under FAR 36.

All services offered under SIN 412 52 must be described in full prior to award of a contract. Tasks ordered under this special item number may include the following:

- Technical, engineering, and management support;
- State of the art engineering analysis tools and concepts that integrate electrical power and other environmental systems design;

- Engineering environmental and power systems support in conducting reports, studies, and assessments;
- Validate system performance and reliability objectives;
- Engineering required for integration of new technologies in existing power and environmental systems configurations;
- Analysis and studies that enhance future planning and expansion of facilities by making critical system data readily available for contingency studies and evaluations;
- Preparation of revised and/or new power and environmental systems documents as required (i.e. orders, technical manuals, directives);
- Investigation, cost versus benefit analysis, and recommendations for new power and environmental systems and modifications to existing systems;
- Evaluation of program and incorporation of improved program management, tracking, control and cost control methods;
- Review of budget submissions and recommendations for improvements in data collection and cost control areas; conduct and/or preparation of engineering workshops/seminars;
- Risk assessment and prioritizing projects and alternatives;
- Develop a program management plan to address all elements of an environmental and power system program;
- Support development of original cost, effective designs, cost estimates, project implementation plans, detailed specifications, drawings, standards, procedures, quality control techniques, and equipment modification and modernization to improve the reliability, maintainability, safety, and continuity of service of facilities and equipment;
- Engineering studies of problems that have impact on system performance and service continuity;
- Development and review of maintenance standards and manufacturers instruction books.
- Support the coordination and inclusion of technical material into the maintenance system;
- Develop and provide program briefing materials and reports;
- Conduct an industry survey to ascertain the state-of-the-art environmental and power system

- design and analysis tools, methods, and procedures;
- and Related tasks.

Prime contractors may subcontract services ordered under this Special Item Number unless specifically prohibited by the contracting officer issuing the delivery order against the Multiple Award Schedule contract. The prime contractor shall be responsible, accountable, and liable for all work performed by any subcontractor, at any level or tier.

- (4) Overtime work outside the standard 8-hour workday Monday through Friday may be ordered at time and a half the accepted standard hourly rate above. Sunday and US observed Holiday work time may be ordered at double the accepted standard hourly rate above. For work done in Hawaii and Alaska, add 15% to each applicable rate classification.
- (5) When service personnel are on an international job site but are unable to perform services requested due to circumstances beyond Eaton Corporation or sub-contractor's control, the customer will be charged daily applicable rates.
- (6) Travel will be allowed in accordance with the Federal Travel Regulations or as an incidental item on the task order.
- (7) A two-percent regulatory compliance fee will be charged as applicable and warranted.
- (8) Demand Engineers and Technicians are minimum billed at four (4) hours for services performed in 1 - 4 hours and a minimum of eight (8) hours for services performed in 5 - 8 hours.



- (4) SIN 412-99 Introduction of New Services or Products (INSP): Includes new technology for product categories that are not described under existing SIN Categories; professional services (such as consulting, design assistance, and related technical review/advice); and stand-alone services (such as repair and maintenance services).
- New Services or products may be offered at anytime. The offeror must demonstrate that the new product or service has the potential to provide more economical or efficient means for Federal Agencies to accomplish their mission. The new item may be a service/product existing in the commercial market, which is being developed, improved, or not yet introduced to the Federal Government. A new service/product must perform a task or procedure not currently described under an available SIN under any GSA schedule.
  - The vendor must be capable of demonstrating that the product has the potential to provide greater economical or efficient means for Federal agencies to accomplish their mission: perform a new task or procedure not currently identified in an existing SIN under any GSA schedule. Pricing proposal must demonstrate that the price offered to GSA is competitive with other similar products offered in the commercial market place.
  - Vendors must understand that there is no Guarantee that the service/product offered will be recognized and accepted as a new product. The Government has sole discretion to determine whether an item shall be accepted as a new service/product, added under an existing SIN category, or rejected for inclusion in the schedule.
  - Vendors pricing proposal must provide Sufficient information to show that offered pricing is fair and reasonable. Supporting documentation such as invoices or bid packages must be submitted.
  - Technical review of items may be considered. The Government has sole discretion to determine whether an item shall be accepted as a new service/product.
21. List of Services and Distribution Points: See the Eaton Electrical Services and Systems Division (ESSD) listing as shown on page 7.
22. List of Participating Distributors: Some Eaton Electrical Distributors have agreed to participate in this contract as Authorized Government Distributors and they are allowed to bill Government agencies and accept payment. Contact Eaton Electrical at 1-800-472-8041 for the list of local supporting Authorized Government Distributors.
23. Preventive Maintenance: See Item 20a above.
24. Year 2000 (Y2K) Compliance: All scheduled products are Y2K compliant.
25. Environmental Attributes: Some of the Low Voltage Transformers <600 Volts are NEMA TP1 compliant and are EnergyStar Listed. Adjustable Frequency Drives can be used to reduce electricity usage. Power Management products can monitor, control and manage electricity usage.
26. DUNS Number: Eaton Corporation. (Moon Township).....830991832  
Raleigh NC..... 03800611027.
27. Central Contractor Registration (CCR) :Raleigh, NC CAGE.....3179528.
28. Taxpayer Identification Number(TIN): Eaton Corporation. (Moon Township) .....34-175646729.
29. Other: General terms and conditions of Selling Policy PCB Service, General Terms and Conditions of Sales (pages 12 to 13), shall apply in its entirety.
30. Miscellaneous: See pages 27 to 31 or a listing of Contract clauses which are inclusive clauses of the Schedule Contract. The reference clauses shown on pages 30 to 31 are only applicable when the provisions of SIN 412-51 are implemented for construction project.
- Miscellaneous Electrical Products have been added to the contract under SIN 412-21 to provide for a total solution package for Ordering agencies. These products are Offered in support of the installation, repair, Upgrading and maintenance of Eaton Corporation products, and related power distribution equipment.
31. Recovery Purchasing: State and local governments are authorized to use GSA Schedules for disaster recovery as provided for in Section 833 of the National Defense Authorization Act for Fiscal Year 2007 (P.L. 109-364). Specifically, it authorizes the use of Federal Supply Schedules by state and local governments to facilitate recovery from major disasters, terrorism, nuclear, biological, chemical, or radiological attacks. The disaster must be declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act. State and local Government entities means: the states of the United States, counties, municipalities, cities, towns, townships, tribal governments, public authorities (including public or Indian housing agencies under the United States Housing Act of 1937), school districts, colleges and other institutions of higher education, council of governments (Incorporated or not), regional or interstate government entities, or any other agency or instrumentality of the preceding entities (including any local educational agency or institution of higher education), and including legislative and judicial departments.
- Recovery purchasing includes advance purchasing and pre-positioning in preparation of a disaster.





Eaton Electrical Sales Offices	
<b>Alaska</b>	
Anchorage	907-564-8550
<b>Alabama</b>	
Birmingham	205-403-3850
Dothan	334-792-1142
Mobile	334-415-3744
<b>Arkansas</b>	
Fayetteville (Bentonville)	479-271-6258
North Little Rock	501-791-2880
<b>Arizona</b>	
Phoenix (Tempe)	480-449-4212
Tucson	520-531-2380
<b>California</b>	
Bakersfield	661-396-2557
Fresno	209-448-1780
Los Angeles (Diamond Bar)	909-869-8200
Sacramento (Roseville)	916-780-4100
San Diego	619-291-4211
San Francisco (Lafayette)	925-454-3700
<b>Colorado</b>	
Denver (Littleton)	303-738-2300
<b>Connecticut</b>	
Hartford (Rocky Hill)	860-258-1949
Stratford	203-377-5838
<b>Florida</b>	
Deerfield Beach	954-698-0068
Jacksonville	904-292-5350
Orlando (Longwood)	407-772-3106
Miami Lakes	305-512-8201
Pensacola	850-479-3264
Sarasota	941-378-5404
Tampa	813-287-7000
<b>Georgia</b>	
Atlanta (Smyrna)	678-309-4201
Columbus	706-322-7282
Macon	478-471-0500
Valdosta	229-249-9818
<b>Hawaii</b>	
Honolulu	808-594-4504
<b>Iowa</b>	
Cedar Rapids	913-378-9554
Des Moines (Urbandale)	515-334-8955
<b>Idaho</b>	
Boise	208-323-2802
<b>Illinois</b>	
Chicago (Glendale Heights)	630-260-6301
Decatur	217-872-1965
Peoria	309-649-1831
Rock Island	563-344-7800
Rockford	815-398-6585
<b>Indiana</b>	
Evansville	812-476-7581
Fort Wayne	260-483-6700
Indianapolis	317-334-4500
<b>Kansas</b>	
Kansas City (Lenexa)	913-327-3600
Wichita	316-263-0611
<b>Kentucky</b>	
Lexington	859-278-2135
Louisville	502-961-5500
Paducah	502-898-8322
<b>Louisiana</b>	
Baton Rouge	504-293-0111
New Orleans (Metairie)	504-849-3374
Shreveport	318-868-7488
<b>Massachusetts</b>	

Boston (Franklin)	774-235-0200
<b>Maryland</b>	
Columbia	410-720-6700
<b>Maine</b>	
Augusta	207-623-7749
<b>Michigan</b>	
Grand Rapids	616-559-3500
Lansing	517-321-6292
Saginaw	989-753-5355
Southfield (Novi)	248-374-5100
<b>Minnesota</b>	
Duluth	218-727-9156
Minneapolis (Minnetonka)	952-939-5400
<b>Missouri</b>	
Springfield	417-882-8880
St Louis	636-717-3400
<b>Mississippi</b>	
Jackson	601-987-4706
<b>Montana</b>	
Bozeman	406-585-8087
<b>Nebraska</b>	
Omaha	402-339-3208
<b>New Hampshire</b>	
Bedford	603-543-3525
<b>New Jersey</b>	
Edison	732-767-9600
<b>New Mexico</b>	
Albuquerque	505-828-3800
<b>Nevada</b>	
Las Vegas	702-222-0332
Reno	775-852-7575
<b>New York</b>	
Albany	518-433-1175
Buffalo (Amherst)	716-691-4333
New York City	212-319-2100
Rochester (Fairport)	716-381-0510
Syracuse	315-437-7201
<b>North Carolina</b>	
Asheville (Arden)	828-687-3413
Charlotte	704-529-3536
Greensboro	336-282-0572
Raleigh	919-845-3550
<b>Ohio</b>	
Cincinnati	513-387-2000
Cleveland (Parma)	216-265-2726
Columbus (Westerville)	614-899-4100
Dayton	937-431-3290
Toledo	419-867-2289
Willoughby	216-523-6778
<b>Oklahoma</b>	
Oklahoma City	405-947-3729
Tulsa	918-627-3312
<b>Oregon</b>	
Eugene (Lebanon)	541-505-7621
Medford	541-776-4849
Portland (Lake Oswego)	503-582-2712
<b>Pennsylvania</b>	
Allentown	610-391-8850
Philadelphia (Boothwyn)	610-497-6100
Pittsburgh	412-893-3646
York	717-757-1071
<b>Puerto Rico</b>	
Guaynabo	787-783-8300
<b>South Carolina</b>	
Charleston	843-529-1632
Columbia	803-799-2684
Greenville	864-232-5698

<b>Tennessee</b>	
Chattanooga	423-634-3239
Kingsport (Bristol)	423-989-3001
Knoxville (Rockford)	865-702-7200
Memphis	901-737-0200
Nashville	615-460-1600
<b>Texas</b>	
Austin	512-373-5800
Corpus Christi	512-857-8195
Dallas	817-410-1724
El Paso	915-779-5016
Houston	713-849-1600
Lubbock	806-765-0092
San Antonio	210-366-0093
Tyler	903-534-1800
<b>Utah</b>	
Salt Lake City	801-363-4788
<b>Virginia</b>	
Charlottesville	804-973-9299
Norfolk (Chesapeake)	757-424-5556
Richmond	804-285-2096
Roanoke	540-345-7809
<b>Washington</b>	
Kennewick	509-735-1551
Seattle (Bellevue)	425-644-5800
Spokane	509-922-4055
<b>Wisconsin</b>	
Appleton	920-380-2407
LaCrosse	608-796-2770
Milwaukee (Brookfield)	262-860-2202
<b>West Virginia</b>	
Charleston (Hurricane)	304-757-9556
Scott Depot	304-757-0617



Eaton Electrical Service & Systems Division (ESSD)	
<b>Alabama</b>	
Birmingham (Pelham)	205-403-3800
Mobile (Theodore)	334-443-7171
<b>Alaska</b>	
Anchorage	907-562-8559
<b>Arizona</b>	
Phoenix (Tempe)	480-449-4270
<b>California</b>	
Los Angeles (Diamond Bar)	909-869-8200
Sacramento	916-780-4141
San Diego	619-291-4211
San Francisco (Lafayette)	925-454-3600
<b>Colorado</b>	
Denver (Littleton)	303-738-2350
<b>Florida</b>	
Miami (Deerfield Beach)	954-571-8282
<b>Georgia</b>	
Atlanta (Smyrna)	678-309-4242
<b>Hawaii</b>	
Honolulu	888-313-3212
<b>Illinois</b>	
Chicago (Glendale Heights)	630-260-6302
<b>Kentucky</b>	
Louisville	502-961-5500
<b>Louisiana</b>	
Baton Rouge/New Orleans	225-756-1622
West Monroe	318-329-2102
<b>Massachusetts</b>	
Boston (Franklin)	774-235-0250
<b>Maine</b>	
Augusta (Winthrop)	207-377-5742
<b>Maryland</b>	
Baltimore (Elkridge)	410-379-0157
<b>Michigan</b>	
Detroit (Novi)	248-374-5220
Grand Rapids	616-559-3500
<b>Minnesota</b>	
Duluth	218-722-5300
Minneapolis (Minnetonka)	612-912-1330
<b>Kansas</b>	
Kansas City (Lenexa)	913-327-3600
<b>Missouri</b>	
St Louis	636-717-3599
<b>North Carolina</b>	
Raleigh/Durham	919-990-1580
<b>New Jersey</b>	
Union	908-624-2370
<b>New Mexico</b>	
Albuquerque	505-884-2410
<b>Nevada</b>	
Las Vegas	702-309-4092
<b>New York</b>	
Buffalo (Amherst)	716-691-0008
Long Island/New York City (Edison, NJ)	908-624-2350
Mohawk	315-866-3170
<b>North Carolina</b>	
Raleigh/Durham	919-990-1580

<b>Ohio</b>	
Cleveland (Parma)	216-265-2799
<b>Oklahoma</b>	
Oklahoma City	405-947-3729
<b>Oregon</b>	
Portland (Lake Oswego)	503-675-3461
<b>Pennsylvania</b>	
Philadelphia (Boothwyn)	610-364-2600
Pittsburgh (Warrendale)	724-779-5800
<b>Tennessee</b>	
Knoxville (Rockford)	865-577-1220
<b>Texas</b>	
Austin	512-302-4011
Beaumont	713-948-8235
Dallas (Grapevine)	817-410-1624
Houston	713-948-8235
Tyler	903-534-1800
<b>Virginia</b>	
Richmond (Sandston)	804-328-4701
<b>Washington</b>	
Seattle (Bellevue)	425-644-6250
<b>Wisconsin</b>	
Appleton	920-380-2430
<b>West Virginia</b>	
Hurricane	304-760-2190
Skeltion	304-256-3918

<b>Motor Control Centers Service Centers</b>	
<b>California</b>	
Los Angeles (Santa Fe Springs)	310-944-6413
<b>Colorado</b>	
Denver (Aurora)	303-373-2133
<b>Connecticut</b>	
Hartford (Windsor)	860-683-4221
<b>Georgia</b>	
Atlanta (Smyrna)	770-739-6282
<b>Illinois</b>	
Chicago (Glendale Heights)	630-260-6304
<b>Oregon</b>	
Portland (Lake Oswego)	503-639-8333
<b>Texas</b>	
Houston	713-939-9696

<b>Panelboard and Switchboard Satellite Plants</b>	
<b>Arizona</b>	
Phoenix	480-449-4222
<b>California</b>	
Los Angeles	909-390-8853
San Francisco	510-784-8981
<b>Colorado</b>	
Denver	303-366-2080
<b>Connecticut</b>	
Hartford	860-688-5330
	800-243-7550
<b>Florida</b>	
Orlando	407-264-9300
	800-735-3536
<b>Georgia</b>	
Atlanta (Smyrna)	770-944-1022
	800-241-1752
<b>Illinois</b>	
Chicago	630-860-3500
	800-323-2450
<b>Maryland</b>	
Baltimore	410-796-7777
	800-851-6239
<b>Missouri</b>	
St Louis	636-717-3500
	800-743-9946
<b>New Jersey</b>	
Westampton	609-835-4230
	800-326-5750
<b>North Carolina</b>	
Raleigh	919-544-7074
	877-765-3278
<b>Ohio</b>	
Cleveland	216-433-0616
	800-488-1940
<b>Texas</b>	
Dallas	972-343-5799
	800-932-5487
Houston	713-688-8430
<b>Washington</b>	
Seattle	425-251-9081
	800-251-9102

## Distribution and Control Products and Services 25-000

**DOMESTIC U.S.A. GENERAL TERMS  
AND CONDITIONS OF SALE, Effective:  
February 20, 2006 Supersedes Selling  
Policy 25-000, Pages 1-4, dated May 16,  
2005**

### Terms and Conditions of Sale

The Terms and Conditions of Sale set forth herein, and any supplements which may be attached hereto, constitute the full and final expression of the contract for the sale of products or services (hereinafter referred to as Product(s) or Services by Eaton Electrical Inc. (hereinafter referred to as Seller) to the Buyer, and supersedes all prior quotations, purchase orders, correspondence or communications whether written or oral between the Seller and the Buyer. Notwithstanding any contrary language in the Buyer's purchase order, correspondence or other form of acknowledgment, Buyer shall be bound by these Terms and Conditions of Sale when it sends a purchase order or otherwise indicates acceptance of this contract, or when it accepts delivery from Seller of the Products or Services. THE CONTRACT FOR SALE OF THE PRODUCTS OR SERVICES IS EXPRESSLY LIMITED TO THE TERMS AND CONDITIONS OF SALE STATED HEREIN. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY BUYER ARE REJECTED UNLESS EXPRESSLY AGREED TO IN WRITING BY SELLER. No contract shall exist except as herein provided.

### Complete Agreement

No amendment or modification hereto nor any statement, representation or warranty not contained herein shall be binding on the Seller unless made in writing by an authorized representative of the Seller. Prior dealings, usage of the trade or a course of performance shall not be relevant to determine the meaning of this contract even though the accepting or acquiescing party had knowledge of the nature of the performance and opportunity for objection.

### Quotations

Written quotations are valid for 30 days from its date unless otherwise stated in the quotation or terminated sooner by notice.

Verbal quotations, unless accepted, expire the same day they are made.

A complete signed order must be received by Seller within 20 calendar days of notification of award, otherwise the price and shipment will be subject to re-negotiation.

### Termination and Cancellation

Any order may be terminated by the Buyer only by written notice and upon payment of

reasonable termination charges, including all costs plus profit.

Seller shall have the right to cancel any order at any time by written notice if Buyer breaches any of the terms hereof, becomes the subject of any proceeding under state or federal law for the relief of debtors, or otherwise becomes insolvent or bankrupt, generally does not pay its debts as they become due or makes an assignment for the benefit of creditors.

### Prices

All prices are subject to change without notice. In the event of a price change, the effective date of the change will be the date of the new price or discount sheet, letter or telegram. All quotations made or orders accepted after the effective date will be on the new basis. For existing orders, the price of the unshipped portion of an order will be the price in effect at time of shipment.

### Price Policy – Products and Services

When prices are quoted as firm for quoted shipment, they are firm provided the following conditions are met:

1. The order is released with complete engineering details.
2. Shipment of Products are made, and Services purchased are provided within the quoted lead time.
3. When drawings for approval are required for any Products, the drawings applicable to those Products must be returned within 30<sup>0</sup> calendar days from the date of the original mailing of the drawings by Seller. The return drawings must be released for manufacture and shipment and must be marked "APPROVED" or "APPROVED AS NOTED". Drawing re-submittals which are required for any other reason than to correct Seller errors will not extend the 30-day period.

If the Buyer initiates or in any way causes delays in shipment, provision of Services or return of approval drawings beyond the periods stated above, the price of the Products or Services will be increased 1% per month or fraction thereof up to a maximum of 18 months from the date of the Buyer's order. For delays resulting in shipment or provision of Services beyond 18 months from the date of the Buyer's order, the price must be renegotiated.

### Price Policy - BLS

Refer to Price Policy 25-050.

### Minimum Billing

Orders less than \$1,000 will be assessed a shipping and handling charge of 5% of the price of the order, with a minimum charge of \$25.00 unless noted differently on Product discount sheets.

### Taxes

The price does not include any taxes. Buyer shall be responsible for the payment of all taxes applicable to, or arising from the transaction, the Products, its sale, value, or use, or any Services performed in connection therewith regardless of the person or entity actually taxed.

### TERMS OF PAYMENT

#### Products

Acceptance of all orders is subject to the Buyer meeting Seller's credit requirements. Terms of payment are subject to change for failure to meet such requirements. Seller reserves the right at any time to demand full or partial payment before proceeding with a contract of sale as a result of changes in the financial condition of the Buyer. Terms of Payment are either Net 30 days from the date of invoice of each shipment or carry a cash discount based on Product type. Specific payment terms for Products are outlined in the applicable Product discount schedules.

#### Services

Terms of payment are net within 30 days from date of invoice for orders amounting to less than \$50,000.00.

Terms of payment for orders exceeding \$50,000.00 shall be made according to the following:

1. Twenty percent (20%) of order value with the purchase order payable 30 days from date of invoice.
2. Eighty percent (80%) of order value in equal monthly payments over the performance period payable 30 days from date of invoice.

Except for work performed (i) under a firm fixed price basis or (ii) pursuant to terms of a previously priced existing contract between Seller and Buyer, invoices for work performed by Seller shall have added and noted on each invoice a charge of 3% (over and above the price of the work) which is related to Seller compliance with present and proposed environmental, health, and safety regulations associated with prescribed requirements covering hazardous materials management and employee training, communications, personal protective equipment, documentation and record keeping associated therewith.

### Delayed Payment

If payments are not made in accordance with these terms, a service charge will, without prejudice to the right of Seller to immediate payment, be added in an amount equal to the lower of 1.5% per month or fraction thereof or the highest legal rate on the unpaid balance.

### Freight

Freight policy will be listed on the Product discount sheets, or at option of Seller one of the following freight terms will be quoted.

### F.O.B. – P/S – Frt./Ppd. and Invoiced

Products are sold F.O.B. point of shipment freight prepaid and invoiced to the Buyer.

### F.O.B. - P/S - Frt./Ppd. and Allowed

Products sold are delivered F.O.B. point of shipment, freight prepaid and included in the price.

### F.O.B. Destination - Frt./Ppd. and Allowed

At Buyer's option, Seller will deliver the Products F.O.B. destination freight prepaid and 2% will be added to the net price. The term "freight prepaid" means that freight charges will be prepaid to the accessible common carrier delivery point nearest the destination for shipments within the United States and Puerto Rico unless noted differently on the Product discount sheets. For any other destination contact Seller's representative.

### Shipment and Routing

Seller shall select the point of origin of shipment, the method of transportation, the type of carrier equipment and the routing of the shipment.

If the Buyer specifies a special method of transportation, type of carrier equipment, routing, or delivery requirement, Buyer shall pay all special freight and handling charges.

When freight is included in the price, no allowance will be made in lieu of transportation if the Buyer accepts shipment at factory, warehouse, or freight station or otherwise supplies its own transportation.

### Risk of Loss

Risk of loss or damage to the Products shall pass to Buyer at the F.O.B. point.

### Concealed Damage

Except in the event of F.O.B. destination shipments, Seller will not participate in any settlement of claims for concealed damage.

When shipment has been made on an F.O.B. destination basis, the Buyer must unpack immediately and, if damage is discovered must:

1. Not move the Products from the point of examination.
2. Retain shipping container and packing material.
3. Notify the carrier in writing of any apparent damage.
4. Notify Seller representative within 72 hours of delivery.

5. Send Seller a copy of the carrier's inspection report.

### Witness Tests/Customer Inspection

Standard factory tests may be witnessed by the Buyer at Seller's factory for an additional charge calculated at the rate of \$2,500 per day (not to exceed eight (8) hours) per Product type. Buyer may final inspect Products at the Seller's factory for \$500 per day per Product type.

Witness tests will add one (1) week to the scheduled shipping date. Seller will notify Buyer fourteen (14) calendar days prior to scheduled witness testing or inspection. In the event Buyer is unable to attend, the Parties shall mutually agree on a rescheduled date. However, Seller reserves the right to deem the witness tests waived with the right to ship and invoice Products.

### Held Orders

For any order held, delayed or rescheduled at the request of the Buyer, Seller may, at its sole option (1) require payment to be based on any reasonable basis, including but not limited to the contract price, and any additional expenses, or cost resulting from such a delay; (2) store Products at the sole cost and risk of loss of the Buyer; and/or (3) charge to the Buyer those prices under the applicable price policy. Payment for such price, expenses and costs, in any such event, shall be due by Buyer within thirty (30) days from date of Seller's invoice therefore. Any order so held delayed or rescheduled beyond six (6) months will be treated as a Buyer termination.

### Drawing Approval

Seller will design the Products in line with, in Seller's judgment, good commercial practice. If at drawing approval Buyer makes changes outside of the design as covered in their specifications, Seller will then be paid reasonable charges and allowed a commensurate delay in shipping date based on the changes made.

### Drawing Re-Submittal

When Seller agrees to do so in its quotation, Seller shall provide Buyer with the first set of factory customer approval drawing(s) at Seller's expense. The customer approval drawing(s) will be delivered at the quoted delivery date. If Buyer requests drawing changes or additions after the initial factory customer approval drawing(s) have been submitted by Seller, the Seller, at its option, may assess Buyer drawing charges. Factory customer approval drawing changes required due to misinterpretation by Seller will be at Seller's expense. Approval drawings generated by Bid-Manager are excluded from this provision.

### WARRANTY

#### Warranty For Products

Seller warrants that the Products manufactured by it will conform to Seller's applicable specifications and be free from failure due to defects in workmanship and

material for one (1) year from the date of installation of the Product or eighteen (18) months from the date of shipment of the Product, whichever occurs first.

In the event any Product fails to comply with the foregoing warranty Seller will, at its option, either (a) repair or replace the defective Product, or defective part or component thereof, F.O.B. Seller's facility freight prepaid, or (b) credit Buyer for the purchase price of the Product. All warranty claims shall be made in writing.

Seller requires all non-conforming Products be returned at Seller's expense for evaluation unless specifically stated otherwise in writing by Seller.

This warranty does not cover failure or damage due to storage, installation, operation or maintenance not in conformance with Seller's recommendations and industry standard practice or due to accident, misuse, abuse or negligence. This warranty does not cover reimbursement for labor, gaining access, removal, installation, temporary power or any other expenses, which may be incurred in connection with repair or replacement.

This warranty does not apply to equipment not manufactured by Seller. Seller limits itself to extending the same warranty it receives from the supplier.

#### Extended Warranty for Products

If requested by the Buyer and specifically accepted in writing by Seller, the foregoing standard warranty for Products will be extended from the date of shipment for the period and price indicated below:

24 months – 2% of Contract Price  
30 months – 3% of Contract Price  
36 months – 4% of Contract Price

#### Special Warranty (In and Out) for Products

If requested by the Buyer and specifically accepted in writing by Seller, Seller will, during the warranty period for Products, at an additional cost of 2% of the contract price, be responsible for the direct cost of:

1. Removing the Product from the installed location.
2. Transportation to the repair facility and return to the site.
3. Reinstallation on site.

The total liability of Seller for this Special Warranty for Products is limited to 50% of the contract price of the particular Product being repaired and excludes expenses for removing adjacent apparatus, walls, piping, structures, temporary service, etc.

#### Warranty For Services

Seller warrants that the Services performed by it hereunder will be



performed in accordance with generally accepted professional standards.

The Services, which do not so conform, shall be corrected by Seller upon notification in writing by the Buyer within one (1) year after completion of the Services.

Unless otherwise agreed to in writing by Seller, Seller assumes no responsibility with respect to the suitability of the Buyer's, or its customer's, equipment or with respect to any latent defects in equipment not supplied by Seller. This warranty does not cover damage to Buyer's, or its customer's, equipment, components or parts resulting in whole or in part from improper maintenance or operation or from their deteriorated condition. Buyer will, at its cost, provide Seller with unobstructed access to the defective Services, as well as adequate free working space in the immediate vicinity of the defective Services and such facilities and systems, including, without limitation, docks, cranes and utility disconnects and connects, as may be necessary in order that Seller may perform its warranty obligations. The conducting of any tests shall be mutually agreed upon and Seller shall be notified of, and may be present at, all tests that may be made.

Warranty for Power Systems Studies Seller warrants that any power systems studies performed by it will conform to generally accepted professional standards. Any portion of the study, which does not so conform, shall be corrected by Seller upon notification in writing by the Buyer within six (6) months after completion of the study. All warranty work shall be performed in a single shift straight time basis Monday through Friday. In the event that the study requires correction of warranty items on an overtime schedule, the premium portion of such overtime shall be for the Buyer's account.

**Limitation on Warranties for Products, Services and Power Systems Studies** THE FOREGOING WARRANTIES ARE EXCLUSIVE EXCEPT FOR WARRANTY OF TITLE. SELLER DISCLAIMS ALL OTHER WARRANTIES INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

CORRECTION OF NON-CONFORMITIES IN THE MANNER AND FOR THE PERIOD OF TIME PROVIDED ABOVE SHALL CONSTITUTE SELLER'S SOLE LIABILITY AND BUYER'S EXCLUSIVE REMEDY FOR FAILURE OF SELLER TO MEET ITS WARRANTY OBLIGATIONS, WHETHER CLAIMS OF THE BUYER ARE BASED IN

CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY), OR OTHERWISE.

#### Asbestos

Federal Law requires that building or facility owners identify the presence, location and quantity of asbestos-containing material (hereinafter "ACM") at work sites. Seller is not licensed to abate ACM. Accordingly, for any contract which includes the provision of Services, prior to (i) commencement of work at any site under a specific Purchase Order, (ii) a change in the work scope of any Purchase Order, the Buyer will certify that the work area associated with the Seller's scope of work includes the handling of Class II ACM, including but not limited to generator wedges and high temperature gaskets which include asbestos materials. The Buyer shall, at its expense, conduct abatement should the removal, handling, modification or reinstallation, or some or all of them, of said Class II ACM be likely to generate airborne asbestos fibers; and should such abatement affect the cost of or time of performance of the work then Seller shall be entitled to an equitable adjustment in the schedule, price and other pertinent affected provisions of the contract.

#### Compliance with Nuclear Regulation

Seller's Products are sold as commercial grade Products not intended for application in facilities or activities licensed by the United States Nuclear Regulatory Commission for atomic purposes. Further certification will be required for use of the Products in any safety-related application in any nuclear facility licensed by the U.S. Nuclear Regulatory Commission.

#### Returning Products

Authorization and shipping instructions for the return of any Products must be obtained from Seller before returning the Products. When return is occasioned due to Seller error, full credit including all transportation charges will be allowed.

#### Product Notices

Buyer shall provide the user (including its employees) of the Products with all Seller supplied Product notices, warnings, instructions, recommendations, and similar materials.

#### Force Majeure

Seller shall not be liable for failure to perform or delay in performance due to fire, flood, strike or other labor difficulty, act of God, act of any governmental authority or of the Buyer, riot, embargo, fuel or energy shortage, car shortage, wrecks or delays in transportation, or due to any other cause beyond Seller's reasonable control. In the event of delay in performance due to any such cause, the date of delivery or time for completion will be extended by a period of time reasonably necessary to overcome the effect of such delay.

#### Liquidated Damages

Contracts which include liquidated damage clauses for failure to meet shipping or job completion promises are not acceptable or binding on Seller, unless such clauses are specifically accepted in writing by an authorized representative of the Seller at its headquarters office.

#### Patent Infringement

Seller will defend or, at its option, settle any suit or proceeding brought against Buyer, or Buyer's customers, to the extent it is based upon a claim that any Product or part thereof, manufactured by Seller or its subsidiaries and furnished hereunder, infringes any United States patent, other than a claim of infringement based upon use of a Product or part thereof in a process, provided Seller is notified in reasonable time and given authority, information and assistance (at Seller's expense) for the defense of same. Seller shall pay all legal and court costs and expenses and court-assessed damages awarded therein against Buyer resulting from or incident to such suit or proceeding. In addition to the foregoing, if at any time Seller determines there is a substantial question of infringement of any United States patent, and the use of such Product is or may be enjoined, Seller may, at its option and expense: either (a) procure for Buyer the right to continue using and selling the Product; (b) replace the Product with non-infringing apparatus; (c) modify the Product so it becomes non-infringing; or (d) as a last resort, remove the Product and refund the purchase price, equitably adjusted for use and obsolescence. In no case does Seller agree to pay any recovery based upon its Buyer's savings or profit through use of Seller's Products whether the use be special or ordinary. The foregoing states the entire liability of Seller for patent infringement.

The preceding paragraph does not apply to any claim of infringement based upon: (a) any modification made to a Product other than by Seller; (b) any design and/or specifications of Buyer to which a Product was manufactured; or (c) the use or combination of Product with other products where the Product does not itself infringe. As to the above-identified claim situations where the preceding paragraph does not apply, Buyer shall defend and hold Seller harmless in the same manner and to the extent as Seller's obligations described in the preceding paragraph. Buyer shall be responsible for obtaining (at Buyer's expense) all license rights required for Seller to be able to use software products in the possession of Buyer where such use is required in order to perform any Service for Buyer.

With respect to a Product or part thereof not manufactured by Seller or its subsidiaries, Seller will attempt to obtain for Buyer, from



the supplier(s), the patent indemnification protection normally provided by the supplier(s) to customers.

**Compliance with OSHA**

Seller offers no warranty and makes no representation that its Products comply with the provisions or standards of the Occupational Safety and Health Act of 1970, or any regulation issued thereunder. In no event shall Seller be liable for any loss, damage, fines, penalty or expenses arising under said Act.

**Limitation of Liability**

THE REMEDIES OF THE BUYER SET FORTH IN THIS CONTRACT ARE EXCLUSIVE AND ARE ITS SOLE REMEDIES FOR ANY FAILURE OF SELLER TO COMPLY WITH ITS OBLIGATIONS HEREUNDER.

NOTWITHSTANDING ANY PROVISION IN THIS CONTRACT TO THE CONTRARY, IN NO EVENT SHALL SELLER BE LIABLE IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE FOR DAMAGE TO PROPERTY OR EQUIPMENT OTHER THAN PRODUCTS SOLD HEREUNDER, LOSS OF PROFITS OR REVENUE, LOSS OF USE OF PRODUCTS, COST OF CAPITAL, CLAIMS OF CUSTOMERS OF THE BUYER OR ANY SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES WHATSOEVER, REGARDLESS OF WHETHER SUCH POTENTIAL DAMAGES ARE FORESEEABLE OR IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

THE TOTAL CUMULATIVE LIABILITY OF SELLER ARISING FROM OR RELATED TO THIS CONTRACT WHETHER THE CLAIMS ARE BASED IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE, SHALL NOT EXCEED THE PRICE OF THE PRODUCT OR SERVICES ON WHICH SUCH LIABILITY IS BASED.

## PCB Service

### Selling Policy

### General Terms and Conditions of Sales, Effective June 1, 1999

#### A. PCB Projects

Work to be performed by Cutler-Hammer in servicing, processing or repairing Polychlorinated Biphenyl (PCB) contaminated electrical equipment, including the handling or disposing by Cutler-Hammer of PCBs, PCB solid material and/or equipment or material containing or contaminated with PCBs ("Waste Products") shall hereafter be collectively referred to as a "PCB Project".

Proposal in accordance with the terms and conditions set forth herein, and the price the Buyer agrees to pay to Cutler-Hammer for such work shall be that stated in the Proposal.

#### B. PCB Project Indemnification

1. For PCB Projects as defined in paragraph A., Cutler-Hammer shall indemnify and save the Buyer harmless from and against any:

(a) Civil fines or penalties arising from Cutler-Hammer's failure to comply with applicable federal, state or local laws, statutes or regulations regulating the handling, transportation, storage or disposal of the Waste Products; provided that Cutler-Hammer reserves its right to contest liability under such law, statute or regulation; or

(b) Expenses relating to the clean-up of an environmental release of the Waste Product occurring on the Buyer's premises during performance of the work to the extent that the environmental release results from the negligent, willful or unlawful act of Cutler-Hammer; provided that Cutler-Hammer's obligations shall be limited to the clean-up of the environmental release in accordance with the standards of applicable federal, state or local law statute, regulation or governmental directive which regulates the clean-

up of the Waste Product, or in the event no applicable standards exist which regulate the environmental clean-up of the Waste Products, Cutler-Hammer shall adopt clean-up standards and methods appropriate to the environmental release situation; and provided further that Cutler-Hammer reserves the right to negotiate environmental clean-up methods and standards with the appropriate regulatory agency.

2. Cutler-Hammer's obligation to indemnify the Buyer under the indemnification contained in this paragraph (B) is conditioned upon the Buyer giving Cutler-Hammer timely written notice of any event or proceeding for which indemnification may be sought, and affording Cutler-Hammer the opportunity to take such actions as may be desirable to contain or minimize the consequences of an environmental release and to defend or settle any proceeding on behalf of the Buyer.

3. In no event shall Cutler-Hammer be liable under the indemnification contained in this paragraph (B) for any special, indirect, incidental, or consequential damages whatsoever.

#### C. Buyer's Cooperation

Buyer agrees to cooperate fully with Cutler-Hammer in performance of the PCB Project and to assist Cutler-Hammer in its compliance with all applicable laws, rules and regulations. Buyer acknowledges that its strict compliance with such laws, rules and regulations is essential.

If the scope of work hereunder does not include disposing by Cutler-Hammer of any Waste Product, Buyer shall retain sole responsibility and liability for storing, handling, processing and disposing of any and all such Waste Product at the site prior to commencement of the work hereunder or produced during performance of the work hereunder.

#### D. Additional Work

Any additional work performed by Cutler-Hammer for Buyer, beyond the scope of the Proposal, shall be

performed in accordance with these general terms and conditions, and Buyer shall pay Cutler-Hammer for same at Cutler-Hammer's then current rates for such services, or as may be otherwise negotiated by the parties.

#### E. Non-Conforming Waste Product

Cutler-Hammer reserves the right but not the obligation to inspect, sample and/or test the Waste Product prior to or subsequent to assuming title to the Waste Product. If, prior to taking title, the Waste Product is found to be non-conforming, Cutler-Hammer may suspend performance of the PCB Project until Cutler-Hammer and Buyer, acting in good faith, agree upon modifications to the PCB Project. If, after taking title to the Waste Product, the Waste Product is found to be non-conforming, Cutler-Hammer may, upon written notice to Buyer, revoke its acceptance of the Waste Product, at which time title to and responsibility and liability for the Waste Product shall revert in Buyer. Unless Cutler-Hammer and Buyer agree upon appropriate modifications to the PCB Project, Cutler-Hammer will return the Waste Product to Buyer within a reasonable period of time and Buyer shall pay Cutler-Hammer for all charges and expenses in handling, storing or transporting the non-conforming Waste Product.

Cutler-Hammer shall have no liability with respect to the non-conforming Waste Product except for liability resulting solely from its failure to exercise due care in handling the non-conforming Waste Product, and Buyer agrees to indemnify, defend and save harmless Cutler-Hammer from and against all such liabilities, including but not limited to personal injury (including death) and damage to any property, including contamination of the environment.

Waste Product shall be considered non-conforming if it contains constituents or possesses characteristics or properties which are not disclosed in the Waste Product description.

#### F. Buyer's Warranties

The Buyer warrants and represents to Cutler-Hammer that:

(a) Buyer will comply with and fulfill its obligations as set forth herein;

(b) Buyer will comply with any and all applicable law, statute, regulation or any other governmental directive applicable to Buyer with respect to any PCB project; and

(c) Buyer has sole title, or the full right to transfer title, to Waste Product which is tendered.

**G. Governmental Prohibition**

In the event any federal, state or local governmental regulation or act prohibits Cutler-Hammer from completing the PCB Project or servicing and/or repairing, pursuant to the warranty contained herein, Buyer's PCB or PCB contaminated electrical equipment, Cutler-Hammer's sole obligation, and Buyer's exclusive remedy, shall be limited to the refund of the portion of the price reasonably allocated to the uncompleted portion of the PCB Project.

**H. Purchaser's Notification**

Buyer acknowledges the importance of responding promptly to any PCB related problem or condition at the site. Accordingly, Buyer hereby agrees to notify Cutler-Hammer within forty-eight (48) hours after discovery of any PCB related problem or condition created solely by Cutler-Hammer at Buyer's site.

**I. Title and Risk of Loss**

Title and risk of loss to the Waste Product (if disposal of same is part of the PCB Project) shall transfer to Cutler-Hammer's subcontractors upon placement thereof on the vehicles of such subcontractors.



SIN 383-2 Generators & Load Banks						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Residential Grade Generators (8-150KW)	52.00	0.4800	Residential Generator Price List, March 22, 2010	Generator Selection Chart, PT00407001E, August 2009	Various	6-52 Weeks
Generators	5.00	0.9500	Federal Systems Integration Services Confidential Price List, September 10, 2010	Federal Systems Integration Services Confidential Price List, September 10, 2010	Various	6-52 Weeks
SIN 383-5 Batteries & Battery Chargers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Wet Cell Battery Systems	5.00	0.9500	Federal Systems Integration Services Confidential Price List, September 10, 2010	Federal Systems Integration Services Confidential Price List, September 10, 2010	Various	2-16 Weeks
VRLA Battery Systems	5.00	0.9500	Federal Systems Integration Services Confidential Price List, September 10, 2010	Federal Systems Integration Services Confidential Price List, September 10, 2010	Various	2-16 Weeks
SIN 412-14 Uninterruptible Power Supplies						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
<b>Single-Phase UPS</b>						
Single Phase UPS - 5115	30.00	0.7000	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Youngsville NC	Stock to 4 Weeks
Single Phase UPS - 5130	30.00	0.7000	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		
Single Phase UPS - 9130	44.00	0.5600	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		
Single Phase UPS - Model 9155	44.00	0.5600	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		
Single Phase UPS - Model 9170	44.00	0.5600	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		
Ferrups - FE500 - FE4.3	28.00	0.7200	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		
Ferrups - FE5.3 - FE SEACOTS	28.00	0.7200	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Single-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		
<b>Three-Phase UPS</b>						
BladeUPS	40.00	0.6000	Eaton Reference Guide & Price Book, October 1, 2010	Powerware Three-Phase UPS <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Raleigh NC	2-4 Weeks
Three Phase UPS - Model 9355 (10 – 30 kVA)	44.00	0.5600	Eaton Reference Guide & Price Book, October 1, 2010	Powerware 9355 Three-Phase UPS, 8-30 kVA, /9355FXA, July 2009 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh NC	Stock to 6 weeks
Three Phase UPS - Model 9355 400V (10 – 40 kVA)	44.00	0.5600	Federal Systems Integration Services Confidential Price List, September 10, 2010	Powerware 9155 Single-Phase UPS, Powerware 9355 Three-Phase UPS, 8-30 kVA, 9155/9355FXA, July 2009 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh NC	Stock to 6 weeks
Three Phase UPS - Model 9390 (40 – 160 kVA)	44.00	0.5600	Powerware 9390 480V UPS Pricing, March, 2010 Powerware 9390 400V UPS Pricing, March, 2010 9390 IT - Eaton Reference Guide & Price Book, October 1, 2010	Powerware 9390 Uninterruptible Power System, 40-160 kVA, 9390FXA, February 2010 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh NC	Call 1-800-472-8041
Three Phase UPS - Model 9395 (275 - 1100)	44.00	0.5600	Powerware 9395 UPS Pricing, March, 2010	Powerware 9395 Uninterruptible Power System, February 2010 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh NC	Call 1-800-472-8041
Three Phase UPS – Model PF2 (up to 1000kW)	39.00	0.6100	Powerware PF2 Flywheel Pricing, January 1, 2007	Powerware PF2 Flywheel, Energy Storage System, PL S44FXA, June 2006, 2 pages	Austin, TX	6 to 8 weeks
Accessories, Options and Support Services						
- Spare / Replacement Parts (Concurrent)	50.00	0.5000	Powerware 9390 480V UPS Pricing, March, 2010 Powerware 9390 400V UPS Pricing, March, 2010 9390 IT - Eaton Reference Guide & Price Book, October 1, 2010 Powerware 9395 UPS Pricing, March, 2010 UPS Service Price Book April 1, 2010	<a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Raleigh, NC	Stock to 8 weeks
- Spare / Replacement Parts (Non-Concurrent)	30.00	0.7000	Powerware 9390 480V UPS Pricing, March, 2010 Powerware 9390 400V UPS Pricing, March, 2010 9390 IT - Eaton Reference Guide & Price Book, October 1, 2010 Powerware 9395 UPS Pricing, March, 2010 UPS Service Price Book April 1, 2011	<a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>		

**SIN 412-14 Uninterruptible Power Supplies**

Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
<b>Accessories, Options and Support Services</b>						
Cellwatch	28.00	0.7200	NDSL United States Product and Service Pricing Manual, January 1, 2010	NDSL United States Product and Service Pricing Manual ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )		
- VRLA Replacement Batteries (Cabinet Mounted 6/12 V)	10.25	0.8975	Battery Replacement Price Book, BAT09LTA, March 2010	Battery Replacement Price Book, BAT09LTA, November 2008 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Various	4 to 12 weeks
- Modular Integrated Mobile Power Systems (MIMPS)	5.00	0.9500	Federal Systems Integrated Services Confidential Price List September 10, 2010	Modular Integrated Mobile Power Systems, 50 kVA - 160 kVA ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Rangeley, ME	3 to 6 months
Custom MBP Panel	73.00	0.2700	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E, Federal Systems Integrated Services Confidential Price List September 10, 2010	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2003, CA08101001E/CSS 18507, January 2003 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh, NC	2 to 8 Weeks
Custom MBP Switchboard	66.00	0.3400	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E, Federal Systems Integrated Services Confidential Price List September 10, 2010	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2003, CA08101001E/CSS 18507, January 2003, ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh, NC	3 to 12 Weeks
Connectivity	30.00	0.7000	Eaton Reference Guide & Price Book, October 1, 2010, Powerware 9390 480V UPS Pricing, March, 2010 Powerware 9390 400V UPS Pricing, March, 2010 Powerware 9395 UPS Pricing, March, 2010	Eaton Reference Guide & Price Book, October 1, 2010	Raleigh, NC	3 to 12 Weeks
SSBM & Hot-Tie Switchboard Kits	5.00	0.9500	Federal Systems Integrated Services Confidential Price List September 10, 2010		Raleigh, NC	10-16 Weeks

**IF ACCESSORIES OR OPTIONS ARE BOUGHT WITHOUT THE UPS UNITS EXCEPT FOR FERRUPS THEN THEY ARE CONSIDERED SPARE / REPLACEMENT PARTS AND A 30% DISCOUNT APPLY OFF LIST PRICE.**

**SIN 412-15 Power Distribution Units**

Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
<b>Datacenter Products</b>						
Power Distribution Units (PDU)	41.00	0.5900	PDU and RPP Pricing Configurator V5.1	Powerware Power Distribution Unit (PDU), PDU03FXA, January 2010 ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh, NC	4 to 6 weeks
Custom Power Distribution Units (PDU), Remote Power Panels (RPP), & Static Transfer Switches (STS)	5.00	0.9500	Federal Systems Integrated Services Confidential Price List September 10, 2010	Federal Systems Integrated Services Confidential Price List September 10, 2010	Richmond, VA	4 to 10 weeks
Remote Power Panels (RPP)	38.00	0.6200	PDU and RPP Pricing Configurator V5.1	Remote Power Panel, Product Focus ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )	Raleigh, NC	4 to 6 weeks
Power Distribution Rack (PDR)	38.00	0.6200	PDR Pricing Configurator V1.2	Remote Power Panel, Product Focus ( <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> )		
ePDU / eATS/labels	28.00	0.7200	Eaton Reference Guide & Price Book, October 1, 2010	Eaton Reference Guide & Price Book, January 1, 2010	Raleigh, NC	Stock - 10 Weeks

**SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering**

Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Low Voltage Bus Duct	79.00	0.2100	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Low Voltage Bus Plugs	54.00	0.4600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E See <b>Note Below</b> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Medium Voltage Non-Segregated	54.00	0.4600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Non-Segregated Phase Bus Duct, Technical Data, TD01702001E., July 2003 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Greenwood, SC	6-8 wks dwgs + 1-16 wks prod ARO
<b>High Resistance Pulsing Ground Systems</b>						
C-HRG Low Voltage	14.00	0.8600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Asheville, NC	6 - 8 weeks





SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering					
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations Delivery (Destination) Days ARO
<b>Motor Control Assemblies, Medium Voltage Starters</b>					
Ampgard	43.00	0.5700	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Motor Starter (Ampgard)-Medium Voltage, TD02003001E, May 2004 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Asheville, NC 3-4 wks dwgs + 8-10 wks prod ARO
AMPGARD Parts (less Synch): After Market Products	33.00	0.6700	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	AMPGARD Renewal and Replacement Parts Air Break 200, 400, 700 Amp, Renewal Parts Data 8855A, September 1988 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> AMPGARD MV Motor Control Vacuum Break SJ Series, Renewal Parts, RP.48J.01.T.E. March 2000 <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	As published in Price and Availability Digest
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00	0.7300	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, April 2006, Pages 1 to 2	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, March 2006 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX 4 - 6 weeks ARO
<b>Power Factor Correction</b>					
Power Factor Correction Capacitor Banks	34.00	0.6600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Eaton/Cutler-Hammer, Commonwealth Sprague Low Voltage Power Factor Correction, Capacitor Banks and Harmonic Filters, TD02607001E, December 2003, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Asheville, NC 6-8 days ARO
Harmonic Filters	34.00	0.6600			
<b>Switchgear, Low Voltage</b>					
Magnum DS / NRX	72.00	0.2800	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E, PL01301016E	Magnum DS Metal-Enclosed Low Voltage Switchgear, Technical Data, March 2003, TD01901001E, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Asheville, NC 6 wks dwgs + 14 wks prod ARO
DSII	50.00	0.5000		DSII Metal-Enclosed Low Voltage Switchgear, Technical Data, October 1999, TD.44B.01A.T.E., <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	6 wks dwgs + 16 wks prod ARO
Power Circuit Breakers, NRX	29.00	0.7100		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Cabo Rojo, PR 6 weeks
Power Circuit Breakers (Magnum DS)	2.00	0.9800		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Cabo Rojo, PR 6 weeks
Power Circuit Breakers (DS and DSL)	3.00	0.9700	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E, PL01301016E	Price List, DS and DSL Low Voltage Power Circuit Breakers, PL.22G.01.P.E., October 1998, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Cabo Rojo, PR 6 weeks
Power Circuit Breakers (DS II and DSL II)	3.00	0.9700		Price List, DS II and DSL II Low Voltage Power Circuit Breakers, PL.22B.01.P.E., October 1998, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	
Power Circuit Breakers (Systems Pow-R)	3.00	0.9700	Price List, Systems Pow-R Breaker, PL01301013E, November 2007, Eaton Bid Manager Release 7.3 (CD-ROM)	Price List, Systems Pow-R Breaker, PL.22A.01A.P.E., October 1999, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA 8 weeks
Power Breaker Renewal Parts, DS, and DB Breaker Renewal Parts	-25.00	1.2500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	CA08101001E dated 02/07 <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Cabo Rojo, PR Varies
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00	0.7300	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, June 2003	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX 4 - 6 weeks ARO



SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
LVAR-Replacement Breakers	24.00	0.7600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
RPR-2 Remote Power Racking System	24.00	0.7600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
ARMS (Arc Reduction Maintenance Switches) Magnum DS	-13.00	1.1300	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
Low Voltage Digitrip Retrofit Kits	10.00	0.9000	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Beaver, PA	5 days to 8 weeks ARO depending on style and quantity
Switchgear, Medium Voltage						
Metal Clad, VarClad-W	48.00	0.5200	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Distribution and Control Products February 2007, Consulting Application Guide June 2006, CA08104001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
Metal-Enclosed Breakers and MVS Switches	70.00	0.3000	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Distribution and Control Products February 2007 Consulting Application Guide, June 2006, CA08104001E / CSS 18507, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
MV Circuit Breakers (VCP and VCP-W) and Ground & Test (G&T) device	-30.00	1.3000	PL01301001E - Dec '07 PL01301006E - Feb '05 PL01301010E - Oct '06 38kV Price List 2008	<a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Renewal Parts for MV Circuit Breakers (DHP, VCP & VCP-W)	-25.00	1.2500	CA08101001E dated 02/07	<a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00	0.7300	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728002E, March 2006, Pages 1 to 4	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728002E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Medium Voltage Vacuum Replacement Breakers						
Type Westinghouse DH	26.00	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List,	VR - Series Vacuum Replacement Breakers for Westinghouse Type DH, PA02708001E, Mapy	Greenwood, SC	10 - 12 wks
Type ITE-HK	26.00	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HK and 5HK (Model 03), PA02708002E, May 2003, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Type AC MA	26.00	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type MA, PA02708003E, May		
Type GE-AM	26.00	0.7400		VR - Series Vacuum Replacement Breakers for General Electric Type AM4.16 & AM13.8		
Type FPE DST-2	26.00	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST-2,		
Type AC AM250	26.00	0.7400		VR - Series Voltage Vacuum Replacement Breakers for Allis-Chalmers Type AM250,		
Type Westinghouse DHP	26.00	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HV, PA02708008E, May 2003,		
Type ITE-HV	26.00	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type F-Series, PA02708009E,		
Type AC F-Series	26.00	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST,		
Type FPE DST	26.00	0.7400		VR - Series Vacuum Replacement Breakers for McGraw-Edison Type PSD, PA02708011E, May 2003, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Type McGraw-Edison PSD	26.00	0.7400	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	VR - Series Vacuum Replacement Breakers for McGraw-Edison Type WSA PA02708012E, May	Cabo Rojo, PR	As published in Price and Availability Digest
Type McGraw-Edison WSA	26.00	0.7400		PL02709001E		
Power Fuses: MOUNTINGS CURRENT LIMIT	64.00	0.3600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E			



SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
<b>Power Fuses</b>						
Power Fuses: MOUNTINGS EXPULSION	57.00	0.4300	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Medium Voltage Current Limiting Fuses, CLE, HLE, HCL, CLS, CLPT, NCLPT, CX and CXN 1000V - 38kV, PG01303001E / CSS20707, July 2003, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Cabo Rojo, PR	As published in Price and Availability Digest
Power Fuses: FILTERS/CONDENSERS	63.00	0.3700				
Power Fuses: DBU EXP HIGH VOLTAGE FUSE	3.00	0.9700				
Power Fuses: HOLDERS FOR BA FUSES	55.00	0.4500				
Power Fuses: HOLDERS FOR RBS/RDB FUSES	55.00	0.4500				
Power Fuses: DBA EXP HIGH VOLTAGE FUSE	56.00	0.4400				
Power Fuses: RBA/RDB EXP FUSE REFILLS	56.00	0.4400				
Power Fuses: BA ECP FUSE REFILLS	57.00	0.4300				
Power Fuses: Current Limiting CLEPT HIGH VOLTAGE FUSE	58.00	0.4200				
Power Fuses: Current Limiting CX/CXN HIGH VOLTAGE FUSE	58.00	0.4200				
Power Fuses: Current Limiting CLT HIGH VOLTAGE FUSE	51.00	0.4900				
Power Fuses: Current Limiting CLS HIGH VOLTAGE FUSE	59.00	0.4100				
Power Fuses: Current Limiting HLE HIGH VOLTAGE FUSE	58.00	0.4200				
Power Fuses: Current Limiting CLE HIGH VOLTAGE FUSE	45.00	0.5500				
Protective Relays: MP3000, FP5000, DT3000	34.00	0.6600	Electrical Aftermarket Product and Services, CA08105001E, March 2006. <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Watertown, WI Pittsburgh, PA	1 day to 2 weeks	
Predictive Diagnostics	24.00	0.7600	Insulgard, BR02713001E / CSS 2015, April 2002, Pages 1 to 8 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>			
<b>Transfer Switches</b>						
Automatic & Manual	37.90	0.6210	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO
Residential Transfer Switches (50-400 amps)	49.00	0.5100	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO
<b>Circuit Breakers</b>						
Quick Lag: Mark 75, HQP, Cable In Cable Out	54.00	0.4600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): EHD EDS	55.00	0.4500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): AB BREAKERS - FB	52.00	0.4800	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): GB,GHB, GC, GHC	55.00	0.4500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): FD,KD, HKD, ND, RD	55.00	0.4500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types):JD, HJD, LD, HLD	57.00	0.4300	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types):HMCP, GMCP	55.00	0.4500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types) Series G MCCBs Frames E, J, L	45.00	0.5500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest



SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
<b>Circuit Breakers</b>						
Molded Case (Series C Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00	0.5500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Series G Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00	0.5500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Ground Fault Earth Leakage Modules 30mA	45.00	0.5500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Fusible Switches ( FDP )	41.00	0.5900	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Juarez, Mexico	1-4 Weeks
<b>Miniature Circuit Breakers - Industrial Circuit Breakers</b>						
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBCAF - 10kAIC	45.00	0.5500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBHCAF - 22kAIC	45.00	0.5500				
<b>Load Centers (Type CH)</b>						
Circuit Breakers: CH CCH CHH CHQ CHT (Incl. GFI and AFCI)	79.00	0.2100	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Lincoln, IL	Stock to 2 weeks
Circuit Breakers: CHP PLUG-ON COMMERCIAL	80.00	0.2000				
Load Centers: MCB and MLO LOADCENTER 1PH	80.00	0.2000				
Load Centers: MCB LOADCENTER 3PH	81.00	0.1900				
Load Centers: SURGE & LIGHTING ARRESTORS	79.00	0.2100				
Enclosures Only: CC CCH CHH AND CSR CIR BKRS	80.00	0.2000				
Accessories: GRND BARS, NEUTRALS AND B PHASE ADAPTER KITS	81.00	0.1900				
Accessories: RAINLIGHT HUBS	80.00	0.2000				
Accessories: SMART HOUSE CABLE PROTECTORS	80.00	0.2000				
CH Pool Panels	79.00	0.2100				
<b>Loadcenters (Type BR)</b>						
Circuit Breakers: BR BRH BD BQ BQC BRSN BRWH (Incl. GFI and AFCI)	85.00	0.1500	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Lincoln, IL	Stock to 2 weeks
Load Centers: MCB and MLO LOADCENTER 1PH and 3PH	85.00	0.1500				
Accessories	85.00	0.1500				
BR Pool Panels	84.00	0.1600				
Retrofit Interior Kit	6.00	0.9400				
<b>Load Centers Breakers-Classified</b>						
BR (1") Plug-on Combination Type Arc Fault Circuit Interrupter	80.00	0.2000	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E			Stock to 2 weeks
CL (1") Classified Plug-on Combination Type Arc Fault Circuit Interrupter	80.00	0.2000				
<b>Panelboards</b>						
Panelboards - Pow-R-Line PRL 1a and 2a	80.20	0.1980	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Products Catalog February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Sumter, SC	4 to 8 weeks



SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
<b>Panelboards</b>						
Panelboards - Pow-R-Line PRL 3a	80.20	0.1980	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Products Catalog February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Sumter, SC	4 to 8 weeks
Panelboards - Pow-R-Line 4b	78.50	0.2150				
Panelboards - Pow-R-Line 4f	73.60	0.2640				
Pow-R-Command Lighting Control	75.80	0.2420				
Panelboards - Column Type	59.00	0.4100				
<b>Switchboards</b>						
Switchboards - Pow-R-Line C Breaker	74.00	0.2600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E, Federal Systems Integrated Services Confidential Price List September 10, 2010	Switchboard Price List, January 2003 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO
Switchboards - Pow-R-Line C Fusible	62.00	0.3800				
Switchboards - IFS	68.00	0.3200				
<b>Panelboards and Switchboards - Aftermarket</b>						
Retrofit Panelboards - Pow-R-Line PRL 1R and 2R	74.45	0.2555	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E, Federal Systems Integrated Services Confidential Price List September 10, 2010	Cutler-Hammer Distribution Products and Services, U.S. Products Catalog February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO
Panel/Switchboard Branch Breaker Retrofit Kits	38.00	0.6200		Switchboard Price List, January 2003 <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>		
<b>Panelboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plants at the following locations.</b>						
<b>Location</b>			<b>Telephone</b>			
Atlanta			GA 770-944-1022			
Baltimore			MD 410-796-7777			
Chicago			IL 630-860-3500			
Cleveland			OH 216-433-0616			
Dallas			TX 972-343-5799			
Denver			CO 303-366-2080			
Hartford			CT 860-688-5330			
Houston			TX 713-688-8430			
Los Angeles			CA 909-390-8853			
New Jersey			NJ 609-835-4230			
Orlando			FL 407-264-9300			
Phoenix			AZ 480-449-4222			
Raleigh			NC 919-544-7074			
St Louis			MO 314-842-7797			
San Francisco			CA 510-784-8981			
Seattle			WA 425-251-9081			
<b>Power Management</b>						
Foreseer Software	17.00	0.8300	Federal Systems Integrated Services Confidential Price List September 10, 2010	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA8101001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Watertown, WI Pittsburgh, PA Denver, CO	<b>Product:</b> 1 day to 6 weeks; <b>System:</b> As Negotiated
Foreseer Hardware	17.00	0.8300				
Foreseer Device Driver	17.00	0.8300				
Software (PXS Software, PowerNet, PowerVision)	28.00	0.7200	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E			
Meters/Communications Hardware	28.00	0.7200				
Communications Hardware (PX Items)	24.00	0.7600				
Metering Products (IQ Sentinel, Analyzer, Data/Generator DP4000)	28.00	0.7200				
<b>Power Outlet Panels (POPS)</b>						
Temporary Power	67.00	0.3300	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Power Outlet Panels, Temporary Power, RV/Campground, Marina, PG00600001E, August 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Lincoln, IL	3 days to 4 weeks





SIN 412-17 Switchgear, Panelboards, Switchboards, Load Centers, Metering						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Surge Products						
CHSP ULTRA LC RETROFIT KIT	64.00	0.3600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> , Multiple Technical Data Sheets	Raleigh, NC	5 to 7 weeks ARO
HOME SURGE PROTECTOR CHSP	64.00	0.3600				
Surge Protection Devices (SPD) - Retrofit	72.00	0.2800				
AEGIS: HW 2 and 3 WIRE 3A - 15A	61.00	0.3900				
AEGIS PLUS(1PH 2 PH 3PH) and Plug Receptacle	67.00	0.3300				
Clipper Value Line	72.00	0.2800				
DATACOM	54.00	0.4600				
Electronic Voltage Regulator	74.00	0.2600				
PowerWatch	70.00	0.3000				
SIN 412-19 Transformers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Transformers, Dry Type						
1. Encapsulated (all 1 Phase up to 37.5 kVA and ≤600 Volts; all 3 Phase <3 kVA)	59.00	0.4100	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Juarez, Mexico Chicago, IL	Stock to 8 weeks
2. Encapsulated (all 1 Phase >3KVA to 37.5KVA and >600 Volts; all 3 Phase >3KVA to 100KVA and >600 Volts)	65.00	0.3500				
3. Encapsulated (all 3 Phase >3KVA to 75KVA and ≤600 Volts)	67.00	0.3300				
4. Control Transformers (MTE, MTK)	66.00	0.3400				
4a. Control Transformers (AP)	66.00	0.3400				
4b. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-100KVA	70.00	0.3000				
4c. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-100KVA Copper	70.00	0.3000				
4d. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-1500KVA	70.00	0.3000				
4e. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-1500KVA Copper	70.00	0.3000				
5. Ventilated: 1PH/15KVA-100KVA / 600V PRI AND LESS	73.00	0.2700				
5a. Ventilated: 1PH/101KVA-500KVA / 600V PRI AND LESS	71.00	0.2900				
5b. Ventilated: 1PH/15KVA-100KVA / 600V PRI AND LESS Copper	74.00	0.2600				
5c. Ventilated: 1PH/101KVA-500KVA / 600V PRI AND LESS Copper	70.00	0.3000				
6. Ventilated: 3PH/15KVA-1500KVA / 600V PRI AND LESS	71.00	0.2900				
6a. Transformer Accessories (Weather Shields Case Parts)	71.00	0.2900				
6b. Ventilated: 3ph 15-100k copper	70.00	0.3000				
6c. Ventilated: 3ph above 100kva copper	74.00	0.2600				



SIN 412-19 Transformers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
<b>Transformers, Dry Type</b>						
7. Ventilated: 3PH/15KVA - 100KVA/V48M28T & E	68.00	0.3200	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Juarez, Mexico Chicago, IL	Stock to 8 weeks
7a. Ventilated: 3PH/15KVA-100KVA/600V PRI AND LESS K-FAC	75.00	0.2500				
7b. Ventilated: 3PH/15KVA-100KVA/600V PRI AND LESS K-FAC Copper	74.00	0.2600				
7c. Ventilated: 3PH/101KVA - 500KVA/V48M28T & E	69.00	0.3100				
7d. Ventilated: PH/101KVA-1500KVA/600V PRI & LESS K FAC	75.00	0.2500				
7e. Ventilated: PH/101KVA-1500KVA/600V PRI & LESS K FAC Copper	75.00	0.2500				
8. Ventilated (3 Phase 15KVA to 1500KVA and >600 Volts)	65.00	0.3500				
9. Mini-Power Centers	69.00	0.3100				
9a. Mini-Power Centers - Copper	69.00	0.3100				
10. Efficiency TP-1 Transformers: 3 Phase NEMA TP-1 HIGH VOLUME VENT. 15-100kVA	75.00	0.2500				
10a. Efficiency TP-1 Transformers: 3ph 15-100kva Copper NEMA TP-1	74.00	0.2600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Juarez, Mexico Chicago, IL	Stock to 8weeks
10b. Efficiency TP-1 Transformers: 3-Phase Vent NEMA TP-1 Transformers 101-1000kVA	74.00	0.2600				
10c. Efficiency TP-1 Transformers: 3ph above 100kva copper nema	74.00	0.2600				
10d. Efficiency TP-1 Transformers: 3-PH NEMA TP-1 HIGH VOLUME VENT. Transformers >than100kva	75.00	0.2500				
11. Harmonic Mitigating XFMR	74.00	0.2600				
12. CSL3 Efficient Transformers	74.00	0.2600				
<b>Transformers, Medium Voltage</b>						
Liquid Filled, Pad-Mounted (45kVA - 5MVA)	-22.00	1.2200	Quotes with a Mark-up of 1.22	2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 17.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA	14 - 28 weeks ARO
Liquid Filled, Primary Unit Substations (500kVA - 20MVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 13.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Liquid Filled, Secondary Unit Substation (300kVA - 3750kVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO



SIN 412-19 Transformers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Transformers, Medium Voltage						
Liquid Filled, Substation Tranformer (750kVA - 20MVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 16.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Network Transformers (500kVA - 3000kVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	South Boston, VA	2 - 4 wks dwgs + 22 - 24 wks prod ARO
Liquid Filled, Network Transformer (500kVA - 3000KVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Primary Unit Substation (500kVA - 10MVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, June 2006, CA08104001E Section 13.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Dry Type, Secondary Unit Substation (112.5kVA - 2750kVA)	-22.00	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
SIN 412-21 Electrical, Voltage, and Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Network Protectors						
Network Protectors	5.00	0.9500	Network Protectors Price List, 11/06/03	CM52 Network Protector, Technical Specifications, 04/05/02, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Greenwood, SC	12 - 16 weeks ARO
Adjustable Frequency Drives						
Standard, Open - SVX9000	48.00	0.5200	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Watertown, WI Finland	Stock to 8 wks
Enclosed - SVX9000	48.00	0.5200		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>		2-8 wks dwgs + 2 -12 wks prod ARO
HVAC Standard, Intellipass and Intellidisconnect Open - HVX9000	43.00	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>		Stock to 8 wks
Enclosed Low Harmonic Drives - CPX9000	43.00	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>		2-8 wks dwgs + 2 -12 wks prod ARO
Automation Products: Operator Interface, PLCs, DeviceNet Software						
PanelMate Products (SERIES 1000, 3000, 5000,1700, ePro ES, ePro PS, DEVICENET INTERFACE)	19.00	0.8100	Operator Interface Products, CA04801001E, June 2007, Tab 48	Operator Interface Products, CA04801001E, August 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>	Columbus, OH	5 to 10 days
PanelMate Products ( LT 1100 Series)	19.00	0.8100	PLC, I/O & Communications Products, CA05001001E, May 2007, Tab 49-50	PLC, I/O & Communications Products, CA05001001E, June 2006, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>		
PanelMate Products (SOFTWARE)	19.00	0.8100		<a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>		
PanelMate ePro 75XX	21.00	0.7900		<a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalatalog">http://www.eaton.com/icalatalog</a>		



SIN 412-21 Electrical, Voltage, and Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
<b>Contactors and Starters</b>						
Enclosed Control: NEMA NONCOMB NEMA STR NEW ENCL SZ 00-5	44.00	0.5600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles, CA	Stock to 6 wks
Enclosed Control: IEC NONCOMB IEC STR NEW ENCL 0-201A	46.00	0.5400		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Enclosed Control: NEMA CONT NEW ENCL NEMA SZ 00-5	44.00	0.5600		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Enclosed Control: IEC CONT NEW ENCL IEC 0-201A	46.00	0.5400				4 to 6 wks
Enclosed Control: NEMA COMB FV STR NEW ENCL NEMA SZ 0-5+	44.00	0.5600				
Enclosed Control: IEC COMB FV STR NEW ENCL IEC 0-200A	46.00	0.5400				
Enclosed Control: RV STARTERS NEW ENCL	44.00	0.5600				
Enclosed Control: MULTISPEED NEW ENCL	44.00	0.5600				
Enclosed Control: IT Soft Starter Combo 65mm - 290mm	44.00	0.5600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles, CA	Stock to 6 wks
Lighting Contactor: ELEC-HELD, MECH-HELD NEW ENCL ALL SIZES and C30 MECH HELD_OPEN 20A	50.00	0.5000		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
<b>Motor Control Assemblies, Motor Control Centers, Low Voltage</b>						
Advantage	63.00	0.3700	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, PG.08L.01.T.E., <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedom 2100	71.00	0.2900	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedom FlashGard	69.00	0.3100	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Pub# IM04302001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT FlashGard	56.00	0.4400	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Pub# IM04306001E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT	56.00	0.4400	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Pub# IL04306001E, TD04300003E <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO



SIN 412-21 Electrical, Voltage, and Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Motor Control Center Aftermarket						
Motor Control Center Parts	36.00	0.6400	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Motor Control Center Type F2100, Renewal Parts, RP.03A.01A.S.E., September 2000, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Fayetteville, NC	1 to 5 weeks
Motor Control Center Buckets 2100, Freedom, IT	36.00	0.6400				
Motor Control Center Bucket Freedom FlashGard Aftermarket	36.00	0.6400				
Motor Control Center Buckets Advantage, Five Star, Type W, 11-300	36.00	0.6400				
Motor Control Center Buckets F2100, Unitrol, F10, 9800	36.00	0.6400				
Motor Control Center Bucket Type GE 7700	36.00	0.6400				
Motor Control Center Bucket Type ITE	36.00	0.6400				
Motor Control Center Bucket Type AB CenterLine	36.00	0.6400				
Motor Control Center Bucket Type Square D Mod 5/ 6	36.00	0.6400				
Motor Control Center Bucket Type Furnas 89	36.00	0.6400				
	Motor Control Centers are available on an emergency / expedited basis for a price adder from Service Centers at the following locations.					
	Location				Telephone	
	Atlanta	GA			770-739-6282	
	Chicago	IL			630-260-6304	
	Denver	CO			303-373-2133	
	Hartford	CT			860-683-4221	
	Houston	TX			713-939-0427	
	Los Angeles	CA			310-944-6413	
	Portland	OR			503-636-8545	
Switching Devices						
General Duty, Heavy Duty, Rotary, Accessories	80.00	0.2000	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Cleveland, TN	Stock to 21 days
Double Throw; 6-Pole Motor Circuit	72.00	0.2800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Enviroline, Heavy Duty	62.00	0.3800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>		
Enclosed Circuit Breakers	52.00	0.4800		Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA08101001E, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Satellite Plant	
Air Conditioning Disconnects	92.00	0.0800		Cutler-Hammer Distribution Products & Services, CA08101001E/U.S. Catalog February 2007, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Lincoln, IL	Stock to 21 days
Quick-Connect Double Throw	65.00	0.3500				
Solar PV DC disconnect switches	60.00	0.4000				
Control Products: After Market Products						
Open Control: NEMA A200 OPEN CONT SIZE 00-9, V201/V211 OPEN VAC CONT SZ 4-6, A200 OPEN STR SIZE 00-9, V200/V210 OPEN VAC STR SZ 4-6	51.00	0.4900	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a>	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA Contactors DC TYPE DPM	55.00	0.4500				





SIN 412-21 Electrical, Voltage, and Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Open Control: NEMA Contactors DC TYPE MD/MR/ME	54.00	0.4600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icontrol">http://www.eaton.com/icontrol</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icontrol">http://www.eaton.com/icontrol</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icontrol">http://www.eaton.com/icontrol</a>	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA A200 SER ACCESSORIES	54.00	0.4600				
Open Control: NEMA AE16-AE56 OPEN - ALL SIZES and AE17-AE57 OPEN - ALL SIZES	54.00	0.4600				
Open Control: NEMA AN16-AN56 OPEN - ALL SIZES	50.00	0.5000				
Open Control: IEC Compact Comb Starters	51.00	0.4900				
Open Control: CE15-CE55 OPEN - ALL SIZES and CE12-CE52 MINI CONTACTORS	54.00	0.4600				
Open Control: ACCESSORIES FOR CE12-CE52 MINI CONTACTORS	54.00	0.4600				
<b>Control Products: After Market Products</b>						
Open Control: CN15-CN55 OPEN - ALL SIZES	50.00	0.5000	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icontrol">http://www.eaton.com/icontrol</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icontrol">http://www.eaton.com/icontrol</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icontrol">http://www.eaton.com/icontrol</a>	Coamo, PR Haina, Dom Rep	As published in Price and Availability Digest
Open Control: A25 DP STARTERS, B25 DP STARTER	59.00	0.4100				
Open Control: C25-C65 C25 75A AND 90A DP CONTACTOR	56.00	0.4400				
Open Control: 10370 SOLENIODS	51.00	0.4900				
Open Control: Contactors AVD, D, DC, Reversing, DC Renewal Parts	50.00	0.5000				
Open Control:C80 DC Contactors & Relays	73.00	0.2700				
Open Control: IT EMSeries - STR NEMA, STR IEC, CONT NEMA, CONT IEC, Contact Block NEMA, Contact Block IEC, OL BASIC NEMA, OL BASIC IEC, Integral Str NEMA, Integral Str IEC, DEVICE MTD ACCESSORIES, Coil Controller NEMA, Coil Controller IEC, COMMUNCIATIO	39.00	0.6100				
Open Control: IT S801 65mm - 110mm	36.00	0.6400				
Open Control: IT S801 200mm - 290mm	37.00	0.6300				
Open Control: IT S801 Accessories	33.00	0.6700				
Open Control: S701 SS CONTROLLER, BRAKE, TORQUE LIMITER, AUX CONT	36.00	0.6400				
Open Control: S511 SS REV CONTACTOR	33.00	0.6700				
Terminal Blocks: TBA TERM BLKS & W FUSE HOLDERS;	60.00	0.4000				
Terminal Blocks: C381 and 383	35.00	0.6500				
Relays: Type AR/ARF and BR	29.00	0.7100				
Relay: MINIATURE and Plug in Socket	30.00	0.7000				
Relay:SVM	26.00	0.7400				
Relays/Strater: C323 STARTER MTD RELAYS	51.00	0.4900				
Relays: Logic	26.00	0.7400				



SIN 412-21 Electrical, Voltage, and Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
<b>Control Products: After Market Products</b>						
Relays: Sensor	29.00	0.7100	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Relays: Timing	31.00	0.6900				
Relays: D2/D3/D4/D7/D8/D9	27.00	0.7300				
Relays: Intelligent Relay	30.00	0.7000				
Timers: PLUG-IN SOLID STATE TIMERS	28.00	0.7200				
Pushbuttons: E22	34.00	0.6600				
Pushbuttons: E30 MULTI- FUNCTION	48.00	0.5200				
Pushbuttons: 10250T HEAVY DUTY IND	54.00	0.4600	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icalog">http://www.eaton.com/icalog</a>	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Pushbuttons: E34 CORROSION RESISTANT	29.00	0.7100				
Pushbuttons: ASSEMBLED PUSHBUTTON STATIONS	29.00	0.7100				
Pilot Lights: E29 MINATURE PILOT LIGHTS	48.00	0.5200				
Pilot Lights: STACK LIGHT	34.00	0.6600				
Switch: LIGHT DUTY IND SWITCHES	34.00	0.6600				
Manula Starter: MS	51.00	0.4900				
Manual Starter: B100	54.00	0.4600				
Lighting Contactor: Open CN35 ELEC HELD ALL SIZES	50.00	0.5000				
Lighting Contactor: Open A202 MAG/MECH LATCH ALL SIZES	51.00	0.4900				
Lighting Contactor: Open C30 MECH HELD ALL SIZES	53.00	0.4700				
Eaton Logic Control	29.00	0.7100				
Limit Switches: E47 MINATURE LIMIT SWITCH	39.00	0.6100				
Limit Switches: E49 DIN LIMIT SWITCH	28.00	0.7200				
Limit Switches: E50 MODULAR LIMIT SWITCH	30.00	0.7000				
Limit Switches: SAFETY KEY INTERLOCKS	33.00	0.6700				
Proximity Sensors: E53 CAPACITIVE	44.00	0.5600				
Proximity Sensors: E51 INDUCTIVE	26.00	0.7400				
Proximity Sensors: E52 INDUCTIVE	44.00	0.5600				
Proximity Sensors: E54 INDUCTIVE	26.00	0.7400				
Proximity Sensors: E55 INDUCTIVE	44.00	0.5600				
Proximity Sensors: E56 INDUCTIVE	26.00	0.7400				
Proximity Sensors: E57 INDUCTIVE	44.00	0.5600				
Proximity Sensors: E57 IND PROX EXTENDED RANGE	26.00	0.7400				
Proximity Sensors: E57 HIGH CURRENT	26.00	0.7400				
Photo Sensors: 50 SERIES PHOTO SWITCHES	49.00	0.5100				
Photo Sensors: 55 SERIES PHOTO SWITCHES	34.00	0.6600				



SIN 412-21 Electrical, Voltage, and Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Control Products: After Market Products						
Photo Sensors: 60 SERIES PHOTO SWITCHES	37.00	0.6300	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: 70 SERIES PHOTO SWITCHES	37.00	0.6300				
Photo Sensors: 80 SERIES PHOTO SWITCHES	37.00	0.6300				
Photo Sensors: 90 SERIES PHOTO SWITCHES	37.00	0.6300	Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> Sensing Solutions Catalog, PG08301004E August 2007, <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a> <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, <a href="http://www.eaton.com/cag">http://www.eaton.com/cag</a> <a href="http://www.eaton.com/icatalog">http://www.eaton.com/icatalog</a>	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: COMET SERIES PHOTO SWITCHES	29.00	0.7100				
Photo Sensors: PRISM SERIES PHOTO SWITCHES	29.00	0.7100				
Photo Sensors: SCM SERIES PHOTO SWITCH	37.00	0.6300				
Photo Sensors: SCP SERIES PHOTO SWITCH	37.00	0.6300				
Photo Sensors: E51 PHOTO SWITCHES	31.00	0.6900				
Photo Sensors: E58 TUBULAR PHOTO SWITCHES	29.00	0.7100				
Photo Sensors: E58-30 TUBULAR PHOTO SWITCHES	29.00	0.7100				
Photo Sensors: E58-18 TUBULAR PHOTO SWITCHES	29.00	0.7100				
Photo Sensors: E64 PHOTO SWITCHES	37.00	0.6300				
Photo Sensors: E65 PHOTO SWITCHES	37.00	0.6300				
Photo Sensors: E66 PHOTO SWITCHES	37.00	0.6300				
Photo Sensors: FIBER OPTICS	29.00	0.7100				
Photo Sensors: MULTIPURPOSE PHOTO SW ACC	37.00	0.6300				
Miscellaneous Electrical Products						
Miscellaneous Electrical Products	-22.00	1.2200	Means CostWorks 2010 Electrical Cost Data CD-ROM	Means CostWorks 2010 Electrical Cost Data CD-ROM	Various	Call (800) GSA-8041
Note: Miscellaneous Electrical Products pricing is 1.2 times the bare material cost per Means CostWorks 2010 at the project location, or 1.2 times the actual acquisition price, whichever is lower.						
SIN 412-50 Ancillary Services						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Ancillary Services						
UPS Installation Setup Services & Training	6.00	0.9400	Federal Systems Integrated Services Confidential Price List September 10, 2010	(10% Multi-Module discount not applicable with GSA Rates)	Varies Based on Design Survey	
Single Phase UPS Services	30.00	0.7000	Eaton Reference Guide & Price Book, July 1, 2010			
UPS Service Contracts (Concurrent)	50.00	0.5000	UPS Service Price Book April 1, 2010			
UPS Service Contracts (Non-Concurrent)	30.00	0.7000	UPS Service Price Book April 1, 2010			
UPS Start-up Services	30.00	0.7000	UPS Service Price Book April 1, 2010			
Full Battery Coverage (Battery Services)	25.00	0.7500	UPS Service Price Book April 1, 2010			
SIN 412-50 Ancillary Services						
Labor Categories				Price List	Labor Rate \$ / hr	
Custom Assembly				Federal Systems Confidential Price List September 1, 2010	148	
Emergency Service					165	
Engineer Manager					189	
Excitation Systems Specialist					165	
Project Engineering				Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010	165	
Project Management					189	
Senior Engineer					189	
Supervisor Engineer					189	
System Integration Specialist					165	



SIN 412-50 Ancillary Services				Standard Rate: OT is 1.5x Rate, Premium is 2x Rate				
Labor Categories			Price List		Labor Rate \$ / hr			
Field Service Technician (Non-complex startup & commissioning, maintenance, and repair			Alaska & Hawaii subject to 15% surcharge for on-site services		116			
Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)					144			
Systems Test Engineer					197			
Technical Coordinator					95			
Technician (In Shop)					95			
FSS Training (On-Site Training) - 1st Day					\$3,920 1st day			
FSS Training (On-Site Training) - Additional Days					\$1,540 Each add'l day			
UPS Services Labor Categories					Price List		Labor Rate \$ / hr	
3 Phase - Labor Reg 8 AM - 5 PM; Mon - Fri			Eaton Electrical Time and Material January 18, 2008		125			
3 Phase - Travel Reg 8 AM - 5 PM; Mon - Fri					125			
3 Phase - Labor Evenings					202			
3 Phase - Travel Evenings					202			
3 Phase - Labor Weekends					202			
3 Phase - Travel Weekends					202			
SIN 412-51 Installation and Site Preparation Services for Power Distribution Equipment								
Standard Rate: OT is 1.5x Rate, Premium is 2x Rate								
Installation Requiring Construction								
Product		Discount (%)	Multiplier to List	Price List		Selection / Technical Catalog	Production Locations	Delivery (Destination)
UPS Installation Setup Services & Training		6.00	0.9400	Federal Systems Integrated Services Confidential Price List September 10, 2010			Varies Based on Design Survey	
Labor Categories				Price List		Labor Rate \$ / hr		
Electrical Foreman				Federal Systems Confidential Price List September 1, 2010		151		
Electrical Helper						109		
Electrical Journeyman						125		
Engineer Manager						189		
Excitation Systems Specialist				Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010		165		
General Foreman						151		
Mechanical Foreman						138		
Mechanical Helper						109		
Mechanical Journeyman						126		
Plumbing Foreman						138		
Field Service Technician (Non-complex startup & commissioning, maintenance, and repair				Alaska & Hawaii subject to 15% surcharge for on-site services		116		
Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)						144		
Senior Engineer						189		
Supervisor Engineer						189		
System Integration Specialist						165		
Technical Coordinator						95		
Technician (In Shop)						95		
SIN 412-52 Power Systems Engineering Support								
Standard Rate: OT is 1.5x Rate, Premium is 2x Rate								
Power Systems Engineering Support								
Product		Discount (%)	Multiplier to List	Price List		Selection / Technical Catalog	Production Locations	Delivery (Destination)
UPS Installation Setup Services		6.00	0.9400	Federal Systems Integrated Services Confidential Price List September 10, 2010			Varies Based on Design Survey	
PowerChain Management Audits		5.00	0.9500	Eaton-Electrical Services & Systems, Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008			Varies Based on Design Survey	
Labor Categories				Price List		Labor Rate \$ / hr		
Civil Engineer (Senior)				Federal Systems Confidential Price List September 1, 2010		103		
Civil Engineer (Staff)						73		
Clerical/Typist						37		
Construction Administration						128		
Draftsman				Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010		66		
Electrical Engineer (Senior)						147		
Electrical Engineer (Staff)						81		
Environmental Engineer						103		
Estimator						103		
Field Service Technician (Non-complex startup & commissioning, maintenance, and repair				Alaska & Hawaii subject to 15% surcharge for on-site services		116		
Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)						144		
Junior Drafters						46		
Junior Technician						53		
Landscape Architect						82		
Lead Technician						90		



Mechanical Engineer (Senior)			129
Mechanical Engineer (Staff)			81
Power Systems Engineering Support			Labor Rate \$ / hr
Planner			82
<b>SIN 412-52 Power Systems Engineering Support</b>			
Standard Rate: OT is 1.5x Rate, Premium is 2x Rate			
Power Systems Engineering Support			
Labor Categories	Price List		Labor Rate \$ / hr
Power Automation Specialist			165
Power Systems Engineer			189
Professional Engineer			235
Project Manager			189
Sanitation Engineer (Plumbing)			83
Senior Technician			103
Special Consultant			235
Specifications/Report Writer			103
Structural Engineer (Senior)			103
Structural Engineer (Staff)			81
Survey Crew (Three Man)			126
System Integration Specialist			165
Systems Test Manager			189
Technical Coordinator			95
Technician (In-Shop)			95
International			Labor Rate \$ / day
Field Service Specialist	Eatons Electrical Services & Systems Technical		1,728
Power Automation Specialist	Support and Engineering Service Rates, USA,		1,980
Power Systems Engineer	PL02700001E, June 2010		2,268
<b>SIN 412-99 Services and Products Related To Power Distribution Equipment, Generators, and Batteries</b>			
Product	Discount (%)	Multiplier to List	Price List
			Selection / Technical Catalog
			Production Locations
			Delivery (Destination)
UPS Installation Setup Services	6.00	0.9400	Federal Systems Integrated Services Confidential Price List September 10, 2010
3 Phase Series UPS Service Coverage Pricing	30.00	0.7000	UPS Services Price Book April 1, 2010
3 Phase Series UPS Service Preventive Pricing	30.00	0.7000	
Remote Monitoring	30.00	0.7000	
Startup	30.00	0.7000	
Eaton BladeUPS Services Pricing - 12kVA to 60kVA	30.00	0.7000	
FLEX: Electronics Parts and Labor Coverage Only	30.00	0.7000	
Support Plans	30.00	0.7000	
FLEX: Electronics Parts and Labor Coverage Only	30.00	0.7000	
Eaton UPS Services Pricing - PDU, RPP, STS	30.00	0.7000	
Eaton UPS Field Upgrade Pricing	30.00	0.7000	
External Powerware Battery PM Pricing	30.00	0.7000	
Electrical Vehicle Charging Stations	17.00	0.8300	As published in Price and Availability Digest
			Eaton Bid Manager Release 7.3 (CD-ROM), CD08313001E
			Asheville NC
			3+ Weeks
Standard Rate: OT is 1.5x Rate, Premium is 2x Rate			
Labor Categories	Price List		Labor Rate \$ / hr
Emergency Service	Federal Systems Confidential Price List		165
Engineer Manager	September 1, 2010		189
Excitation Systems Specialist			165
Project Engineering	Eatons Electrical Services & Systems		165
Project Management	Technical Support and		165
Senior Engineer	Engineering Service Rates, USA,		189
Supervisor Engineer	PL02700001E, June 2010		189
System Integration Specialist			165
Field Service Technician (Non-complex startup & commissioning, maintenance, and repair)			116
Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)	Alaska & Hawaii subject to 15% surcharge for on-site services		144
Systems Test Engineer			197
Technician (In Shop)			95
FSS Training (On-Site Training) - 1st Day			\$3,920 1st day
FSS Training (On-Site Training) - Additional Days			\$1,540 Each add'l day
General Foreman			152
Electrical Foreman	Eaton Electrical Services & Systems		134
Electrical Journeyman	June 2010 Technical Support and		126
Electrical Helper	Engineering Service Rates, USA		109
Mechanical Foreman			138
Mechanical Journeyman			126
Mechanical Helper			109
Plumbing Foreman			138
Plumbing Journeyman			125
Plumbing Helper			109
Power Automation Specialist			165
Special Consultant			235



SIN 412-99 Services and Products Related To Power Distribution Equipment, Generators, and Batteries						
Labor Categories			Price List	Labor Rate \$ / hr		
Power Systems Engineer				189		
Project Manager				189		
Technical Coordinator				95		
Master Electrician (HCA)				118		
Master Electrician (AOL)				90		
Maintenance Electrician (HCA)				107		
Maintenance Electrician (AOL)				90		
Journeyman (HCA)				95		
Journeyman (AOL)				72		
Apprentice (HCA)				89		
Apprentice (AOL)				67		
SIN 563-27 Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans, and Blowers						
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
HVAC	5.00	0.9500	Federal Systems Integrated Services Confidential Price List September 10, 2010	Federal Systems Integrated Services Confidential Price List September 10, 2010	Frederick, MD	4-10 Weeks



## GSA Schedule Contract No. GS-07F-9460G Referenced Contract Clauses and Regulations

### I - Basic Schedule Contract

#### A - Federal Acquisition Regulation (FAR)

FAR 8.404	Using Schedules (Federal Supply Schedules)	FAR 52.222-35	Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (12-01) (38 U.S.C. 4212)
FAR 36.102	Definitions (Construction and Architect-Engineer Contracts)		
FAR 52.202-1	Definitions (12-01) Alt 1(5-01)		
FAR 52.203-3	Gratuities (4-84)	FAR 52.222-36	Affirmative Action for Workers with Disabilities (29 U.S.C. 793) (6-98)
FAR 52.203-6	Restrictions on Subcontractor Sales to the Government (7-95), with Alternate I (41 U.S.C. 253g and 10 U.S.C. 2402) (Alt I - 10-95)	FAR 52.222-37	Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (38 U.S.C. 4212) (12-01)
FAR 52.204-4	Printed or Copied Double-Sided on Recycled Paper (8-00)		
FAR 52.204-7	Central Contractor Registration (0-03) (Alt I – 10-03)	FAR 52.222-39	Notification of Employee Rights Concerning Payment of Union Dues or Fees (12-04)
FAR 52.211-16	Variation in Quantity (4-84)	FAR 52.222-47	SCA Minimum Wages and Fringe Benefits Applicable to Successor Contract Pursuant to Predecessor Contractor Collective Bargaining Agreements (CBA) (5-89) (41 U.S.C. 351, et seq)
FAR 52.212-1	Instructions to Offerors - Commercial Items (01-06)		
FAR 52.212-3	Offeror Representations and Certifications - Commercial Items (10-00) (Alt III - 10-00)	FAR 52.223-3	Hazardous Material Identification and Material Safety Data (1-97) (Alt I - 7-95)
FAR 52.212-4	Contract Terms and Conditions - Commercial Items (02-07) (Deviation 2-07)	FAR 52.223-5	Pollution Prevention and Right-to-Know Information (10-03) (Alternate I – 10-03)
FAR 52.212-5	Contract Terms and Conditions Required to Implement Statutes or Executive Orders - Commercial Items (09-05)	FAR 52.225-3	Buy American Act – Free Trade Agreements – Israeli Trade Act (06-06)
FAR 52.214-34	Submission of Offers in the English Language (Clause applies only to Overseas coverage)	FAR 52.225-5	Trade Agreements (06-06)
FAR 52.214-35	Submission of Offers in the U.S. Currency (Clause applies only to Overseas coverage)	FAR 52.225-13	Restrictions on Certain Foreign Purchases (02-06)
FAR 52.215-6	Place of Performance (10-97)	FAR 52.225-16	Sanctioned European Union Country Services (2-00) (E.O. 12849)
FAR 52.215-20	Requirements for Cost or Pricing Data or Information Other than Cost or Pricing Data (10-97) (Alt IV - 10-97) (Variation I - 9-99)	FAR 52.229-1	State and Local Taxes (4-84) (Deviation 5-03)
FAR 52.215-21	Requirements for Cost or Pricing Data or Information Other than Cost or Pricing Data - Modifications (10-97) (Alt IV - 10-97) (Variation I - 8-97)	FAR 52.229-3	Federal, State and Local Taxes (4-03) (Deviation 2-07)
		FAR 52.232-7	Payments Under Time-and Materials and Labor-Hour Contracts (8-05)(Alt I – 2-07) (Deviation 2-07)
FAR 52.216-18	Ordering (10-95) (Deviation 2-07)	FAR 52.232-17	Interest (6-96) (Deviation – 5-03)
FAR 52.216-19	Order Limitations (10-95) (Variation - 8-99) (Deviation – 2-07)	FAR 52.232-19	Availability of Funds for the Next Fiscal Year (4-84) (Deviation – 5-03)
FAR 52.216-22	Indefinite Quantity (10-95) (Variation - 10-95)	FAR 52.232-33	Payment by Electronic Funds Transfer - Central Contractor Registration (31 U.S.C. 3332) (10-03)
FAR 52.219-1	Small Business Representations (05-06)		
FAR 52.219-8	Utilization of Small Business Concerns (5-04)		
FAR 52.219-9	Small Business Subcontracting Plan (07-05)	FAR 52.232-34	Payment by Electronic Funds Transfer – Other than Central Contractor Registration (5-99) (Deviation 2-07)
FAR 52.219-14	Limitations on Subcontracting (12-96)		
FAR 52.219-16	Liquidated Damages - Subcontracting Plan (1-99)	FAR 52.232-36	Payment by Third Party (5-99) (Deviation 5-03)
FAR 52.222-1	Notice to the Government of Labor Disputes (2-97)	FAR 52.232-37	Multiple Payment Arrangements (5-99)
FAR 52.222-3	Convict Labor (E.O. 11755) (6-03)	FAR 52.233-1	Disputes (07-02)
FAR 52.222-19	Child Labor – Cooperation with Authorities and Remedies (01-06)	FAR 52.233-2	Service of Protest (8-96)
		FAR 52.233-3	Protest After Award (31 U.S.C. 3553) (8-96)
FAR 52.222-21	Prohibition of Segregated Facilities (2-99)	FAR 52.233-4	Applicable Law for Breach of Contract Claim (10-04)
FAR 52.222-24	Pre-award On-Site Equal Opportunity Compliance Review (2-99)	FAR 52.237-3	Continuity of Services (1-91) (Deviation 5-03)
FAR 52.222-26	Equal Opportunity (E.O. 11246) (4-02)	FAR 52.239-1	Privacy or Security Safeguards (8-96) (5 U.S.C. 552a)

FAR 52.242-13	Bankruptcy (7-95)	FAR 52.247-39	F.O.B. Inland Point, Country of Importation (Clause applies only to Overseas coverage)
FAR 52.246-4	Inspection of Services – Fixed-Price (8-96) (Deviation 5-03)	FAR 52.247-58	Loading, Blocking, and Bracing of Freight Cars and Trailer-on-Flat Car (Piggyback) Shipments (Deviation - 10-84)
FAR 52.246-6	Inspection – Time-and-Material and Labor-Hour (5-01) (Alt I – 4-84) (Deviation – 5-03)	FAR 52.247-64	Preference for Privately Owned U.S.-Flag Commercial Vessels (02-06)
FAR 52.247-1	Commercial Bill of Lading Notations (02-06)	FAR 52.247-67	Report of Shipment (RESHIP) (02-06)
FAR 52.247-29	F.O.B. Origin (02-06)		
FAR 52.247-34	F.O.B. Destination (11-91) (Deviation – 5-03)		
FAR 52.247-38	F.O.B Inland Carrier Point of Exportation (02-06) (Deviation – 2-07)		

## B - General Services Administration (GSA), Modifications to Federal Acquisition Regulation (FAR)

552.203-71	Restriction on Advertising (9-99)	552.223-72	Hazardous Material Information (9-99)
552.211-15	Defense Priorities and Allocations System Requirements (09-04)	552.228-70	Workers' Compensation Laws (9-99)
552.211-73	Marking (2-96)	552.232-8	Discounts for Prompt Payment (4-89) (Deviation FAR 52.232-8) (Alt I – 5-03)
552.211-74	Charges for Markings (2-96)	552.232-23	Assignment of Claims (9-99)
552.211-75	Preservation, Packaging, and Packing (2-96) (Alt I – 5-03)	552.232-74	Invoice Payments (9-99)
552.211-77	Packing List (2-96) (Alt I – 5-03)	552.232-77	Payment by Government Commercial Purchase Card (3-00) (Alt I - 3-00)
552.211-78	Commercial Delivery Schedule (Multiple Award Schedule) (2-96)	552.232-78	Payment Information (7-00)
552.211-82	Notice of Shipment (2-96)	552.232-79	Payment by Credit Card (5-03)
552.212-70	Preparation of Offer (Multiple Award Schedule) (8-97)	552.232-81	Payments by Non-Federal Ordering Activities (5-03)
552.212-71	Contract Terms and Conditions Applicable to GSA Acquisition of Commercial Items (6-00) (Local Deviation 6-00)	552.232-82	Contractor's Remittance (Payment) Address (5-03)
552.212-72	Contract Terms and Conditions Required to Implement Statutes or Executive Orders Applicable to GSA Acquisition of Commercial Items (9-03)	552.232-83	Contractor's Billing Responsibilities (5-03)
552.212-73	Evaluation - Commercial Items (Multiple Award Schedule) (8-97)	552.233-70	Protests Filed Directly with the General Services Administration (3-00)
552.215-71	Examination of Records by GSA (Multiple Award Schedule) (7-03)	552.238-71	Submission and Distribution of Authorized FSS Schedule Pricelists (9-99) (Deviation 12-04)
552.215-72	Price-Adjustment - Failure to Provide Accurate Information (8-97)	552.238-72	Identification of Energy-Efficient Office Equipment and Supplies Containing Recovered Materials or Other Environmental Attributes (9-99)
552.216-70	Economic Price Adjustment - FSS Multiple Award Schedule Contracts (9-99) (Alt I - 9-99) (Local Deviation 9-99)	552.238-73	Cancellation (9-99)
552.216-72	Placement of Orders (9-99) (Alt IV – 2-07)	552.238-74	Industrial Funding Fee and Sales Reporting (7-03)
552.216-73	Ordering Information (9-99) (Alt II - 9-99)	552.238-75	Price Reductions (6-04) (Alt I – 5-03)
552.217-71	Notice Regarding Option(s) (11-92)	552.238-76	Definition Federal Supply Schedules – Recovery Purchasing (2-07)
552.219-73	Goals for Subcontracting Plan (9-99) (Alt I - 9-99)	552.238-78	Scope of Contract (Eligible Ordering Activities) (5-04) (Alt I – 2-07)
552.223.70	Hazardous Material Information (3-00)	552.238-80	Use of Federal Supply Schedule Contracts by Certain Entities – Recovery Purchasing (2-07)
552.223.71	Nonconforming Hazardous Material (9-99)	552.243-72	Modifications (Multiple Award Schedule) (7-00)
		552.246-73	Warranty - Multiple Award Schedule (3-00) (Alt I 5-03)

## C - Federal Supply Service (FSS), General Services Administration (GSA) Regulations

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## II - Construction Contracts

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### **B - Construction Contracts of Any Size - General Services Acquisition Manual (GSAM)**

GSAM 552.211-71	Standard References (9-99)	GSAM 552.236-78	Shop Drawings Coordination Drawings, and Schedules(9-99)
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GSAM 552.236-72	Specialist (4-84)	GSAM 552.243-71	Equitable Adjustments (4-84)
GSAM 552.236-74	Working Hours (4-84)	GSAM 552.246-72	Final Inspection and Tests (9-99)
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GSAM 552.236-76	Measurements (4-84)	GSAM 552.252-6	Authorized Deviations or Variations in Clauses (Deviation FAR 52.252-6) (9-99)
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### **C - Labor Standards (Construction Contract) - Federal Acquisition Regulation (FAR)** **(Applicable to Contracts in Excess of \$2,000)**

FAR 52.222-4	Contract Work Hours and Safety Standards Act - Overtime Compensation (9-00) (Applicable to contracts and subcontracts expected to exceed \$100,000)	FAR 52.222-10	Compliance with Copeland Act Requirements (2-88)
FAR 52.222-6	Davis-Bacon Act (2-95)	FAR 52.222-11	Subcontracts (Labor Standards) (2-88)
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FAR 52.222-8	Payrolls and Basic Records (2-88)	FAR 52.222-13	Compliance with Davis-Bacon and Related Act Regulations (2-88)
FAR 52.222-9	Apprentices and Trainees (2-88)	FAR 52.222-14	Disputes Concerning Labor Standards (2-88)
		FAR 52.222-15	Certification of Eligibility (2-88)