

ENERGY SOLUTIONS FOR YOUR BUSINESS

INFORMATION SHEET
MINNESOTA



Minnesota business customers can take advantage of our award-winning suite of energy conservation, renewable energy, energy management and billing programs. Our programs are designed to help you lower your energy use and costs, reduce your environmental impacts, and improve your bottom line.

To learn more about our rebates, studies and incentives, visit xcelenergy.com/Business and contact your Xcel Energy representative or an energy advisor at **855-839-8862** or by email at EnergyEfficiency@xcelenergy.com.

ENERGY AUDITS, STUDIES AND HOLISTIC PROGRAMS help identify energy efficiency opportunities for individual projects or a holistic approach to energy savings for your business.

PROGRAM	DESCRIPTION	DETAILS
NEW! Business Energy Assessments	We have designed a new energy assessment solution to help businesses of all sizes address energy efficiencies throughout the entire building. We match your business with the right solution based on your unique needs and goals identified during the discovery stage. Some assessments are free and others are subsidized to be more affordable.	<p>Services are scalable based on customer needs, and include a full breadth of services:</p> <ul style="list-style-type: none"> • Discovery meeting to identify energy advisory and implementation needs • Whole-building on-site assessment based on your goals and objectives • Develop a customized energy roadmap and present to your team • Assistance with earning rebates for energy improvements made • On-the-spot low- or no-cost improvements such as equipment recalibration • Project implementation support services you choose from among the suite of options
Business New Construction Energy Design Assistance*	An integrated design process that includes whole-building computer modeling and verification of measures for new buildings, additions or major renovations.	<ul style="list-style-type: none"> • Free modeling and design services. • Rebates of \$500 per system peak demand kilowatt (PC kW), \$0.04 per kWh and \$5 per Dth for implementing projects. 20,000 sq. ft. minimum size. • Contact us for further details.
Business New Construction Energy Efficient Buildings*	Free design review to identify potential rebates and energy-saving opportunities, plus rebates for making efficiency improvements to your new building, addition or major renovation.	<ul style="list-style-type: none"> • Free design review. • Prescriptive equipment rebates vary, and custom rebates range up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved.
Commercial Efficiency*	This holistic operations and facilities analysis helps create a long-term energy management plan. Commercial customers must have a cumulative energy conservation potential of 1 GWh or 4,000 Dth.	<ul style="list-style-type: none"> • Customized support includes enhanced analysis, study funding and implementation rebates. • Call your Xcel Energy account manager for details.
Data Center Efficiency Study*	Data center energy efficiency analysis, includes review of the IT equipment and/or facility systems to detail how to run at peak efficiency.	<ul style="list-style-type: none"> • Rebates up to 75% of the study costs depending on the expected energy savings, not to exceed \$25,000. • Prescriptive and custom rebates for implementing energy efficient strategies.
Data Center Design Assistance*	An integrated design process that includes building computer modeling and verification of measures for new data centers, additions or major renovations.	<ul style="list-style-type: none"> • For projects with at least 1 MW of IT load. • Free modeling and design services. • Rebates of \$500 per system peak demand kilowatt (PC kW) and \$0.04 per kWh for implementing projects.
Energy Benchmarking	Energy benchmarking is a key energy management best practice that enables you to identify the energy performance of your building(s), invest strategically in energy efficiency upgrades, and monitor effectiveness of energy improvements.	<p>As an Xcel Energy customer, our Energy Benchmarking portal is a free tool that enables you to receive direct feed of whole-building energy usage data through the ENERGY STAR Portfolio Manager® platform.</p> <p>Visit xcelenergy.com/EnergyBenchmarking to set up an account.</p>

***Requires preapproval prior to starting the project or study.**

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Energy Information Systems	A holistic approach to energy data and information to achieve valuable energy savings. Energy consultants will guide you on how to uncover low- to no-cost behavioral, prescriptive and custom savings opportunities through valuable Energy Information Systems data.	Free expert consulting from energy information system engineers who use your energy data to help uncover low-to-no-cost behavioral, prescriptive and custom savings opportunities. Our three-year holistic engagement teaches your plant managers how to gain long-term, persistent energy savings that will positively impact profit and emissions.
Engineering studies for lighting, heating, cooling, motors, refrigeration or other systems*	An in-depth study of major energy efficiency improvements to help you build a project's business case.	<ul style="list-style-type: none"> • Rebates up to 75% of the study costs depending on expected energy savings, up to \$25,000. • Additional equipment rebates may be available for implementing recommendations.
Compressed Air Studies	Uncover energy improvement opportunities throughout your demand-side or supply-side compressed air systems with our study funding and project rebates.	<ul style="list-style-type: none"> • Supply side study with leak check: funds up to 100% of study costs based on system size. Requires 75% of identified leaks fixed. • Demand side study: funds up to 75% of study costs up to \$25,000 depending on system size and expected energy savings. • Prescriptive and custom rebates available for energy efficient compressors and auxiliary supply equipment.
Multi-Family Building Efficiency	<p>The Multi-Family Building Efficiency program provides free services to help multi-family building owners and managers find and address energy-efficiency opportunities throughout the whole building.</p> <p>No cost services offered by Xcel Energy and CenterPoint Energy include:</p> <ul style="list-style-type: none"> • On-site energy efficiency audit • Installed screw-in LEDs, showerheads and more • Energy usage and recommendation report • Consulting support along the way <p>Eligible buildings with five or more units, a common entrance, common areas and in-unit kitchens can learn more by visiting MultiFamilyEnergySolutions.com.</p>	<ul style="list-style-type: none"> • Earn rebates for all eligible energy efficiency projects, plus earn an additional 30% bonus rebate for any projects completed within two years of receiving the energy analysis report. • Affordable multi-family housing bonus rebates are doubled (60%) for projects completed within two years of receiving the energy analysis report.
Process Efficiency*	Our holistic analysis and services help eligible industrial customers address energy savings and develop a long-term energy management plan throughout your facility and process operations. Eligibility is based on a minimum 0.3 GWh or 2,000 Dth of conservation potential. Costs are highly incentivized and offer bonus rebates for achieving your energy goals.	<ul style="list-style-type: none"> • Customized support includes enhanced analysis, study funding and implementation rebates. • Call your Xcel Energy account manager for details.

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EQUIPMENT REBATES help offset the up-front cost of installing qualifying energy-efficient equipment and shorten payback periods. Maximum rebate is 60% of the total project cost.

PROGRAM	DESCRIPTION	DETAILS
Clean Water Pumps	Earn rebates on qualifying new and retrofit clean water pumps when purchased from a participating distributor.	<ul style="list-style-type: none"> • Five types of clean water pumps • Rebates for New or retrofit • 1 - 200 hp • Vertical and non-vertical pump • Segments include; <ul style="list-style-type: none"> – Irrigation – Commercial HVAC and DHW – Industrial and municipal
Custom Efficiency	Rebates for energy efficiency projects that aren't covered under our other rebate programs.	<ul style="list-style-type: none"> • Custom rebates up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved. • Custom projects require receipt of application prior to project start to determine eligibility (Custom efficiency projects no longer require pre-approval).
Data Center Efficiency Equipment rebates	Rebates for making energy-saving data center improvements and computer equipment upgrades.	<ul style="list-style-type: none"> • Custom rebates up to \$450/system peak demand kilowatt (kW) of electricity saved, plus \$200/non-peak demand kW in excess of system peak demand kilowatts saved. • CRAC Units \$60/ton + bonuses for efficiency ratings that exceed minimum requirement. • Waterside economizer (plate and frame heat exchanger) up to \$120-\$300/ton dependent upon wet bulb temperature • Mini-split air conditioning unit = (\$20 + 1/0.1 SEER above minimum qualification) x tons • Computer equipment: Virtual desktop infrastructures (thin client and zero client computing)—\$10 per unit when you install 10 or more units
Efficiency Controls*	Rebates for control systems that save energy by automating building systems such as lighting, HVAC and others.	<ul style="list-style-type: none"> • Rebates up to \$450/system peak kW + \$200/non-peak kW in excess + \$.02/kWh and/or \$5/Dth saved for custom building control system energy improvement projects. Includes new building controls or upgrades. • New! Needlepoint Bipolar Ionization. Improve air quality within your building with a needlepoint bipolarionization system added to your HVAC airflow system. • Rooftop unit economizer (RTU) and demand-controlled ventilation (DCV) - CO² and enthalpy control systems: \$20/ton of RTU cooling capacity

***Requires preapproval or application submission prior to starting the project or study.**

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PROGRAM	DESCRIPTION	DETAILS
Fan Energy Index	Earn rebates on qualifying new and retrofit fans and fan systems when purchased from a participating distributor. Xcel Energy commercial and industrial electric customers are eligible for the rebates.	<ul style="list-style-type: none"> • Six types of fans and fan systems <ul style="list-style-type: none"> – Axial cylindrical housed – Centrifugal housed – Centrifugal unhoused – Inline and mixed flow – Panel – Power roof ventilator • Rebates for new or retrofit • Eligible fans are 1 – 200 hp • Invoices dated July 17, 2020 or later to qualify for rebates
Foodservice Equipment	Rebates for purchasing and installing qualifying energy-efficient gas and electric foodservice equipment.	<ul style="list-style-type: none"> • Broilers (gas, infrared and upright) \$600 • Charbroilers (gas, infrared) \$300 • Combi ovens (gas) \$1,000 • Convection ovens (gas) \$500 • Commercial dishwashers (gas or electric, ENERGY STAR®) <ul style="list-style-type: none"> – \$125-\$250 • Conveyor ovens (gas) \$750 • Demand controlled ventilation (DCV) (commercial kitchen use only, DCV located in a lab follow Custom Efficiency program process) <ul style="list-style-type: none"> – Gas rebate: Combo or gas-only customers: \$250 per exhaust fan hp – Electric rebate: Combo or electric-only customers \$100-\$400 • Hot food holding cabinets (electric, ENERGY STAR) \$400 • Fryers (gas, infrared or ENERGY STAR) \$250 • Pasta cookers (gas) \$200 • Rotating rack ovens (gas) \$500 • Rotisserie ovens (gas, infrared) \$500 • Salamander broilers (gas, infrared) \$150 • NEW! Steam cookers (gas ENERGY STAR) \$350-\$500 <p>Equipment primary fuel source must be gas to qualify for gas rebates and electricity to qualify for electricity rebates.</p>

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PROGRAM	DESCRIPTION	DETAILS
<p>HVAC-R</p>	<p>Earn rebates on high-efficiency heating, ventilation, air-conditioning, refrigeration, motors, VFDs and more.</p>	<p>Heating systems</p> <ul style="list-style-type: none"> • Boilers • Steam traps • Pipe insulation and more <p>Ventilation</p> <ul style="list-style-type: none"> • HVAC and non-HVAC VFDs, (1 – 200 hp) • High volume low speed fans • And more <p>Air-conditioning</p> <ul style="list-style-type: none"> • Chillers • DX units • PTACs • And more <p>Refrigeration</p> <ul style="list-style-type: none"> • Anti-sweat heater controls • Floating head pressure • Defrost controls, and see web page for additional rebates <p>Other related equipment</p> <ul style="list-style-type: none"> • Motors, 1 – 500 hp • Fractional hp ECM pumps • Fractional hp ECM fans • Water well pump VFDs, 1- 200 hp <p>Custom Efficiency program (project pre-approval is required).</p>

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EQUIPMENT REBATES help offset the up-front cost of installing qualifying energy-efficient equipment and shorten payback periods. Maximum rebate is 60% of the total project cost.

PROGRAM	DESCRIPTION	DETAILS
Lighting Efficiency Retrofit Fixture rebates	Rebates for purchasing and installing LED lighting fixtures in an existing building.	<p>For specific rebates, amounts and details visit xcelenergy.com/LightingEfficiency.</p> <ul style="list-style-type: none"> • Case lighting • Controls • Direct linear ambients • Downlights • Exterior area • Exterior canopy • Exit signs • Exterior wall packs • High/Low bay • Interior mogul screw-base • Linear tubes • Parking garage • Stairwell fixtures • Troffers <p>Custom rebates available for non one-for-one replacements. Discounts on light bulbs available through participating distributors. Contact your distributor for information.</p>
Lighting Efficiency New Construction rebates	Rebates for purchasing and installing LED lighting fixtures for new or significantly renovated facilities.	<p>Lighting categories listed below. For specific rebates, amounts and details visit xcelenergy.com/LightingEfficiency.</p> <ul style="list-style-type: none"> • Case lighting • Controls • Direct linear ambient • Downlights • Exterior area • Exterior street • High/Low bays • Parking garage • Troffers <p>Custom rebates are available for non one-to-one replacements. Discounts on light bulbs are available through participating distributors. Contact your distributor for more information.</p>
Instant Rebates on Lamps	Discounts on light bulbs available through participating distributors.	<p>Lamp Categories listed below.</p> <p>For specific rebates, amounts and details visit xcelenergy.com/LightingEfficiency.</p> <ul style="list-style-type: none"> • A-Line • Decorative • Flood • PAR • MR • Interior downlight solid state kits
Lighting Efficiency One-stop Efficiency Shop	Enhanced rebates and special services for small-to medium-sized business customers.	<ul style="list-style-type: none"> • Free lighting audit with cost-saving recommendations. • Financing for lighting projects. • Start-to-finish oversight of lighting upgrade and rebate paperwork. • Administered by the Center for Energy and Environment (CEE) for customers with peak demand of 400 kW or less. • Contact CEE at 612-244-2427 to verify eligibility and rebate details.
Ozone Laundry	Rebates for ozone laundry equipment	<ul style="list-style-type: none"> • Must be an Xcel Energy gas customer • Gas ozone laundry systems • \$35 per pound capacity of commercial washer (not to exceed \$17,500 per ozone unit) • Qualifying systems include: <ul style="list-style-type: none"> – Venturi Injection – Bubble Diffusion system • New or retrofit • Prescriptive machine capacity sizes <ul style="list-style-type: none"> – Less than or equal to 100 lbs. – Greater than >100 but less than < 500 lbs. • Sizes over 500 lbs. may qualify for custom rebates

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PROGRAM	DESCRIPTION	DETAILS
Self-Direct	Increased rebates for self-engineered, implemented, commissioned, metered and verified projects.	<ul style="list-style-type: none"> • Customers with an aggregate peak demand at all meters of at least 2 Megawatts (MW) in any single month; and annual energy usage of at least 10 gigawatt-hours (GWh).. • Rebates of \$525/kW or \$0.10/kW, and/or \$8/Dth based on amount of energy savings attained. • Preapproval of eligibility and project required. • New construction projects are not eligible.

FINANCING helps you manage cash flow for implementing your energy-saving project.

PROGRAM	DESCRIPTION	DETAILS
Trillion BTU financing	Loan program that leverages public and private money to help businesses make improvements that lower their energy costs.	<ul style="list-style-type: none"> • A joint effort of the St. Paul Port Authority and Xcel Energy. • For more information, contact Peter Klein at 651-204-6211 or pmk@sppa.com.

RATE-SAVING DEMAND-MANAGEMENT DISCOUNTS let you save on electric bills when you're flexible about how you use energy.

PROGRAM	DESCRIPTION	DETAILS
Electric rate savings	Tremendous savings for businesses that can reduce or interrupt ≥ 50 kW of electricity demand upon our request.	Contact us for details and advice on whether this is a good fit for your business.
Saver's Switch®	A pager-activated device installed on/near outside air conditioning units to help reduce electric load when price or demand for electricity peaks.	<ul style="list-style-type: none"> • \$5 credit per month per ton of enrolled air conditioning applied to the electricity portion of your bill, June through September, • Single- and dual-stage rooftop units are eligible (certain restrictions apply). Peak control customers are not eligible

CARBON-REDUCING PROGRAMS provide high-visibility and high-impact promotional value for your business while lowering your environmental impacts.

PROGRAM	DESCRIPTION	DETAILS
Electric vehicle charging	Xcel Energy is developing new advisory support and infrastructure programs to make it easy for your business or community to offer charging or electrify your fleets.	Visit xcelenergy.com/CommercialEVs for programs and eligibility. Contact ElectricVehicles@xcelenergy.com for questions and planning assistance.
Renewable*Connect®	Power your business with a blend of local wind and solar energy. Choose how much you want and the term of your contract. Renewable Energy Certificates (RECs) are yours to claim and promote.	Learn more at xcelenergy.com/RenewableConnect
Solar*Rewards®	An incentivized program for installing solar panels on your home or your business. Monthly payments are made to the owner of the solar system in exchange for RECs for the energy produced by the system.	Projects are typically coordinated by PV system installers. After exploring the program details at xcelenergy.com/Solar , contact several installers for bids and design proposals.
Solar*Rewards Community	An incentivized program for installing solar panels on-site to power your business. Annual incentive payments are made to the owner of the solar system in exchange for Renewable Energy Credits (RECs) for the energy produced by the system, in addition to monthly net metering benefits.	Subscription agreements are directly with the solar garden operators and not Xcel Energy. Learn more at xcelenergy.com/Solar , and contact several solar garden operators to acquire your subscription options.
Windsorce®	Purchase renewable wind energy to offset your business' electricity use. RECs are yours to claim and promote.	For a low cost, Windsorce can help you meet environmental goals, receive LEED certification points or demonstrate your environmental commitment. Either contact your account manager, call us for details or visit xcelenergy.com/Windsorce .

BILLING AND ACCOUNT MANAGEMENT SERVICES provide flexible options that let you view your energy use, manage your account and pay your bills when and how you want.

PROGRAM	DESCRIPTION	DETAILS
My Account	With My Account, you can instantly view and pay your energy bill, track energy usage, and sign up for outage notifications.	Visit xcelenergy.com/MyAccount to get started.
Paperless Billing	Avoid the clutter and sign up to receive paperless billing. You can view and pay your bill electronically anywhere, at any time.	Visit xcelenergy.com/Paperless to get started.
Electronic data interchange	Receive your energy bill electronically the day after the billing cycle is complete.	Contact your account manager, or visit xcelenergy.com .
InfoWise energy management reporting services	A powerful, energy management reporting solution with customized data for your business to help manage and control energy use.	Contact Power TakeOff, our energy management partner at 800-303-9890 or email support@powertakeoff.com .

Partial Tuition for Building Operator Certification (BOC)[®]

Earn partial tuition reimbursement of \$500 when you or your staff complete the certification program offered through tuition reimbursement requirements:

- Building receives electric, gas or both service from Xcel Energy Minnesota.
- One building operator per building.
- Building must be over 50,000 square feet.

Visit boccentral.org for more information.

